



CHAMPIONS SCHOOL OF REAL ESTATE®

SINCE 1983

COURSE CATALOG 2026



New Dallas Campus 2025



Real Estate



Mortgage



Appraisal



Designations



Inspection



Business Etiquette



Austin · Dallas · Houston · San Antonio · Online · ChampionsLive · National

LISTEN TO WHAT OUR STUDENTS HAVE TO SAY!

"Dealing with customer service can be quite frustrating these days, especially with so much reliance on AI chat and automated voicemail. However, I have to say that **my experience with Champions has been exceptional**. Their prompt responses, thorough answers to my questions, and assistance with scheduling my classes have been a huge help, allowing me to manage my busy life more effectively. **I really appreciate their support and the great experience they have provided**. Thank you, Champions!"

- Grizelda

"Great school for Realtors! **The exam prep for new agents is a MUST!** I am currently doing my Broker Classes with Champions!"

- Jenna

"**Champions is an exceptional Real Estate school**. Their education practices, technology resources and customer service are second to none. I have struggled with traditional learning for my entire life and they have cracked the code for me! **I actually enjoy learning and growing with Champions.**"

- Liz

"**I've renewed my Brokers License for the last 10 years with Champions**. Their courses are straight forward user friendly and relevant. Their customer service is also excellent but in all likelihood you will rarely need to use it."

- JK

"I've been a realtor going on 9 years, and I came back to Champions to pursue an inspectors license. **I wouldn't trust anyone else to assist me in this process**. Between the in school zoom classes, and the online education, **this school does an amazing job at preparing you for the National and State exams**. I'd like to give a special shout out to Roy Carter and his team of awesome instructor inspectors and the office staff for making "going back to school" so easy. Thank you!!"

- Thomas

"From the day I walked into the office to consider becoming an agent to the day I passed my exam, **I have been completely satisfied with the entire experience at Champions!** To the friendly staff, helpful counselors, and the knowledgeable and incredible instructors, thank you!!! I am beyond excited to start my new career, and I look forward to coming back for my CE at Champions"

- Kristin

"**I have enjoyed every moment of school here at Champions!** I started online and then switched to in person where I felt I learned the best and am so grateful. Champions is also very quick to respond when you need help online. I recommend Champions to everyone interested in getting their license!"

- Alyssa

"**I can't say enough about how important the Appraisal Preparation Prep class was in helping me pass the State exam**. It was a major factor in passing my Appraisal License and Certification on the first attempt—no question."

- Pat

Champions School of Real Estate did an outstanding job in training me to become a Texas Home Inspector. I was educated, confident, and able to hit the ground running on my first home inspection. The inspectors course material and instructors are much more thorough than any national inspectors' training course. I highly recommend Champions School of Real Estate.

- Daryl

"**I had a world-class experience at Champions School of Real Estate**. All the professors are incredibly knowledgeable and amazing, and I am truly grateful for the opportunity to meet each one of them. I'm especially thankful for the counselors who greet me every day with a smile and are always ready to help in any way. **I am deeply appreciative of the school, for not only providing excellent education but also bringing in sponsors daily. These sponsors include brokers and loan officers who teach about their services, adding amazing value to the learning experience.** This was a once in a lifetime opportunity, and I'm so thankful I was able to complete it in just two weeks. If you're looking for a place to start your journey, look no further. This is where you should go!"

- Cristina

DID YOU HAVE A GREAT EXPERIENCE?

Please leave us a review using your preferred social media platform

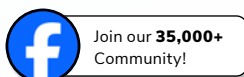
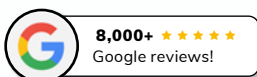


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WE GIVE BACK!

CHAMPIONS SCHOOL OF REAL ESTATE® CHARITABLE CONTRIBUTIONS 2025 – 2026

American Cancer Society
 American Heart Association Harris Co.
 American Heart Association Montgomery Co.
 AREA Lion Dance Sponsorship
 Asian Real Estate Association of America
 Austin Association of Real Estate Brokers
 Austin Board of REALTORS®
 Austin Business Journal
 Austin Mortgage Bankers Association
 Burgers for Babies Annual Fundraiser
 Collin County Association of REALTORS®
 Council of Residential Specialists
 Easter Seals of North Texas
 FACE
 Four Rivers Association of REALTORS®
 Greater Denton/Wise Association of REALTORS®
 Greater Fort Worth Association of REALTORS®
 Greater Houston Meals on Wheels Thanksgiving
 Houston Association of REALTORS®
 Interfaith for Greater Houston
 Interfaith Ministries of The Woodlands
 Keller Williams Austin Vendor Partner Program
 Live Like Knox Foundation
 Lone Star College Endowment Fund
 MD Anderson
 Metrotex Association of REALTORS®
 Montgomery County Women's Shelter
 Nancy Owens Breast Cancer Awareness
 National Association of REALTORS®
 North Texas Food Bank
 Northwest Area Ministries
 Pearl Fincher Museum of Fine Arts
 Platinum Top 50 Austin | San Antonio
 Snowball Express
 Susan Komen Race for the Cure
 Texas Apartment Association
 Texas Children's Hospital
 Spears Elementary, Frisco ISD
 The Woodlands Chamber of Commerce
 TREPAC — Auction Donations
 Williamson County Board of REALTORS®
 Women's Council of REALTORS® Austin
 Women's Council of REALTORS® – Local Chapters
 Women's Council of REALTORS® – Texas Chapter
 Woodlands High School Youth Athletics Foundation

COURSE CATALOG



YOUR FUTURE IN REAL ESTATE BEGINS NOW

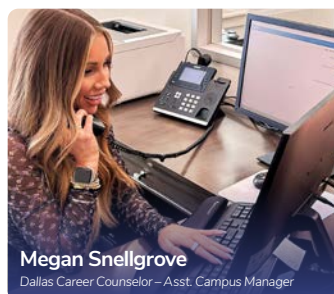
A career in real estate offers flexibility, growth, and unlimited potential — and it all starts with the right education. Champions School of Real Estate provides the knowledge, tools, and support to help you turn ambition into achievement. Whether you're just starting out or advancing your career, Champions is here to guide you every step of the way!

ARE YOU READY TO BE YOUR OWN BOSS?

Why is Champions School of Real Estate the preferred school by so many brokers and agents?

- ✓ Updated, leading-edge course material created by our own in-house curriculum development team
- ✓ Instructors are practicing professionals with at least five years of industry experience
- ✓ Customized educational programs
- ✓ Morning, day, night, and weekend classes offered via Classroom, Virtual Classroom, Correspondence, and Online Interactive
- ✓ Career counselors available at campuses Monday through Saturday in person, by phone, or online chat
- ✓ Build your business with up-to-date courses, special designations, and continuing education
- ✓ Free networking events, career nights, virtual study halls, career fairs, and annual free industry updates live streamed and in-person
- ✓ Free Real Estate Superstar Today interviews on Champions YouTube channel and podcast
- ✓ Broker-sponsored classroom meals in which you can learn about different brokerages in your area

SPEAK TO A CAREER COUNSELOR TODAY



Megan Snellgrove
Dallas Career Counselor – Asst. Campus Manager

- In-Person
- Over the Phone
- Live Chat Support



LOCATIONS & CONTACTS



AUSTIN CAMPUS
 512-244-3545
 13801 Ranch Rd 620 N, Ste 100
 Austin, TX 78717
Assistant Campus Manager
 Dena Hinds
 Dena@ChampionsSchool.com
Campus Hours
 Mon-Fri Sat
 8 AM – 5 PM 8 AM – 12 PM



DALLAS CAMPUS
 972-867-4100 | 866-713-0055
 8460 President George Bush Turnpike,
 Dallas, TX 75252
Campus Manager
 Linda Chase
 Linda@ChampionsSchool.com
Campus Hours
 Mon-Fri Sat
 8 AM – 5:30 PM 8 AM – 4 PM



HOUSTON GALLERIA CAMPUS
 713-629-4543 | 866-802-4267
 1001 West Loop South, Ste 205
 Houston, TX 77027
Campus Manager
 Dorothy Barringer
 Dorothy@ChampionsSchool.com
Campus Hours
 Mon-Fri Sat
 8 AM – 5 PM 8 AM – 4 PM



**HOUSTON NORTH CAMPUS
 CORPORATE OFFICE**
 281-893-4484 | 800-284-1525
 7302 N Grand Pkwy W
 Spring, TX 77379
Campus Manager
 Christine Wright
 Christine@ChampionsSchool.com
Campus Hours
 Mon-Fri Sat
 8 AM – 5:30 PM 8 AM – 4 PM



SAN ANTONIO CAMPUS
 210-349-7600
 3010 N Loop 1604 W, Ste 202
 San Antonio, TX 78231
Campus Manager
 April Brown
 April@ChampionsSchool.com
Campus Hours
 Mon-Fri Sat
 8 AM – 5 PM 8 AM – 4 PM



CHAMPIONS LIVE
 713-580-4946 | 866-272-5962
 1001 West Loop South, Ste 205
 Houston, TX 77027
Campus Manager
 Henry Britt
 Henry@ChampionsSchool.com
Campus Hours
 Mon-Fri Sat
 8 AM – 5:30 PM 8 AM – 4 PM



ONLINE & NATIONAL CAMPUS
 512-246-2773 | 800-969-2599
 www.ChampionsSchool.com
Vice President
 Curt Knobloch
 Curt@ChampionsSchool.com
National Compliance Director
 Sylvia Busk
 Sylvia@ChampionsSchool.com

ONLINE SUPPORT HOURS
 Mon – Fri 8 AM – 5 PM

EMAIL SUPPORT

Send an email to Support@ChampionsSchool.com and one of our online career counselors will respond during online support hours.

ONLINE CHAT

Click the icon online at www.ChampionsSchool.com during support hours and chat directly with a real person.

YOU CAN DO IT, WE CAN HELP!
 Call any of our campuses during business hours and speak to an expert career counselor.

FIND US ON SOCIAL MEDIA
 #ChampionsSchoolofRealEstate

8,000+ ★★★★★
 Google reviews!

Scan The Qr Code and Give Us Review On Your Favorite Platform — Your Customer Experience Is The Most Important Factor To Champions!



MEET THE CHAMPIONS SCHOOL OF REAL ESTATE MOTHER-DAUGHTER DUO



Rita D. Santamaria Owner, Founder, and CEO

Rita Santamaria is the visionary entrepreneur and founder of Champions School of Real Estate. Seeing a clear need for truly five-star real estate education, Rita combined her Texas Broker license experience—earned in late 1970s and combined with her degree in education to open Champions in 1983. Her commitment to excellence, integrity, and student success quickly set a new standard for real estate education in Texas and beyond.

A highly respected real estate icon, Rita has been honored with **numerous state and national recognitions** throughout her career for her leadership, innovation, and lasting impact on the industry.

She has personally taught pre-licensing, CE, and designation courses, and authored much of Champions' core real estate curriculum. Since 1983, the curriculum has expanded to include loan origination, appraisal, and inspection licensing and renewal programs.

Rita's most notable honors include induction into the NAR REBAC Hall of Fame and recognition as one of the Houston Business Journal's Most Admired CEOs, and continues to inspire professionals through the **Real Estate Superstars Today Podcast**, where she interviews top-producing Champions from across the industry.

Today, Rita can often be found doing what she loves most—popping into classrooms across Texas to say hello, thank students for choosing Champions, and celebrate the next generation of real estate professionals.



Kimberly Dydalewicz Co-Owner and President

Kimberly Dydalewicz is President and Co-Owner of **Champions School of Real Estate**, where she has spent the past 28 years helping lead and grow the company across Texas. She oversees company operations, serves as project manager for new locations, and works closely with teams statewide. Having lived in all major regions of Texas and played a hands-on role in opening every Champions campus, Kimberly brings a deep operational and marketing expertise, along with a genuine love for collaborating with her teams and serving the thousands of customers who come through Champions each year. She also wrote the Champions Business Etiquette Course and launched that new division.

In April 2024, Kimberly and her family's lives were forever changed when they lost their youngest son, Knox, in a tragic accident—impacting her husband, Knox's older brother, and his grandmother, **Rita Santamaria**, founder of Champions. In Knox's honor, the family formed the **Live Like Knox Foundation**, dedicated to carrying on kindness and honoring Knox's legacy as an exceptionally kind friend, student, teammate, brother, and son. Champions School of Real Estate has proudly chosen the Live Like Knox as its **foundation of choice** for charitable giving. Through scholarships and acts of kindness, the foundation continues to celebrate Knox's spirit—because **Being Kind is Kool**.

NAR 2026 Housing Market Forecast

The U.S. housing market is expected to turn the corner in 2026 with a double-digit increase in home sales and a projected 4% rise in home prices.



Dr. Lawrence Yun

Chief Economist & Senior Vice President of Research at the National Association of Realtors

for source article and more news from NAR visit:
www.nar.realtor/magazine/real-estate-news/economy

A Story About the Youngest Son of Our Champions School of Real Estate President:



KNOX'S STORY AND THE LIVE LIKE KNOX FOUNDATION



KNOXY BEAR

Knox Dydalewicz, lovingly known as Knoxy Bear, was the sweetest 12-year-old boy—warm eyes, dark hair, a giant smile, and a heart even bigger than his basketball-loving paws. His kindness, joy, and larger-than-life presence touched everyone around him.

On April 27th, 2024, Knox tragically lost his life in a UTV accident during what was meant to be a special father-son weekend at our family farm. Though we never got to say goodbye, we find comfort knowing he is in paradise with Jesus, waiting for our family's eternal reunion.

In the weeks that followed, we were overwhelmed by stories from friends, teachers, and community members. Knox was remembered as a constant source of smiles, a friend to all, a defender against bullying, a dedicated student, an exceptional teammate, and a joyful light in every room.

His impact reached far beyond his peers. He was posthumously named Math Student of the Year, and we learned he inspired a teacher to stay in their career. His basketball league retired his #1 jersey and created a special award to honor players who embody his spirit.

As his parents and brother, we couldn't be prouder of our adventurous, hardworking, inclusive boy. Knox was a sports card and shoe collector, animal lover, ocean explorer, skilled golfer, 3-point shooter, 2-time shark angler, creative chef, L-R-C champ, and a master at bringing people together. He made sure everyone felt included.

Two weeks after losing Knox, we founded The Live Like Knox Foundation, Inc. Our mission is to Carry On Kindness in Knox's Memory and Celebrate Kids who live like he did. We remind children that #charactermatters, #beKind, #1tsCooltobeKind, and #KindnessMatters.

Through our #KindnessCarriesOn Scholarships, we support graduating seniors pursuing college, trade, or technical programs, and we provide financial assistance for essential school needs.

Since our launch on June 17th, 2024, we've built an incredible Board, Kindness Krew Ambassadors, community outreach programs, and momentum that continues to grow.

We invite you to share Knox's story and join our #Kindness Mission. Knox set out each day to be a kind friend—and he achieved it. We encourage everyone to Live Like Knoxy Bear and make each day a 10/10.

This is only the beginning of a movement fueled by Knox's legacy. Join us on Facebook and at www.LiveLikeKnox.com

With love and gratitude,
Kevin, Kimberly, and Kaden Dydalewicz
Yeti, Wrigley, and Barrington

We love you most, sweetheart.

scan here to donate,
 nominate a student
 or just learn more!





INSTRUCTORS



Brad Anderson
DFW



Rosemary Bickford
Houston



Bethany Bhattacharya
San Antonio



Brad Boswell
DFW



Mike Boyd
San Antonio
Instructor of the Year 2023



Derek Bradley
DFW



Jeanne Butterfield
Austin



Roy Carter
Director, Inspection
School, Teacher Liaison
Instructor of the Year 2008



Ron Castagno
Houston



Alex Castillo
San Antonio



Amber Crawford
Houston



Antonio Delgado
DFW



Randy Dicken
DFW



Kevin Dydalewicz
Statewide
Instructor Liaison



Christopher Cerda
Houston



Jeani Codrey
San Antonio



Paul Cox
Houston



Ed Eakin
DFW



Caroline Edwards
Houston



Frank Eldridge
San Antonio



Donna Ellis
Houston



Bea Flores
Houston



Rose Forey
Houston



Christopher Galvan
San Antonio



Rome Gregario
San Antonio



Allan Hancock
Statewide
2018 Teacher Emeritus



Kathryn Hardeman
Houston
Instructor of the Year 2024



Amy Smythe-Harris
Houston



Will Harris
Houston
Instructor of the Year 2014



Alex Herrera
San Antonio



Andy Ingram
DFW
Instructor of the Year 2015



Mark Inman
Houston
Instructor of the Year 2025



Diane Jacob
Houston



Demond Johnson
DFW



Therese Johnson
DFW



Wauketa Jones
DFW
Instructor of the Year 2021



DaNell Kinney
DFW



Robin Kitzmiller
Houston



Donald Leonard
Houston



Edie Leon
DFW



Cory Lime
San Antonio



Robert Macioco
Austin
& San Antonio



Robert Meche
DFW



John Mercado
Austin
Instructor of the Year 2017



Christy Mendelow
Business
Etiquette
National



Gloria Mendoza
San Antonio



Steven Monroe
San Antonio



Johnny Morrow
San Antonio



Shelly Moschak
Statewide



Eric Paulson
Austin



Matthew Patterson
Austin



Allen Pozzi
San Antonio



Jasmine Quinerly
Houston



Rhondalyn Riley
Houston



Louis Salinas
Houston



Rebecca Savage
DFW



Tristan Sherrill
DFW



Jim Shaw
San Antonio



Austin Siebert
Austin



Terri Thomure
San Antonio



Joe Sloan
San Antonio



Geoff Snyder
San Antonio



Paul St. Amand
Director,
Mortgage School
Instructor of the Year 2007



Mark Stillings
San Antonio



Victoria Subia
San Antonio
Instructor of the Year 2019



Veronica Taylor
DFW



Byron Underwood
Houston
Instructor of the Year 2023



Tori Vendola
San Antonio



Valli Sears-Jones
DFW



Chris Wagoner
Austin



Lisa Walker
DFW



Gisele Waters
Houston



Greg Welch
Houston



Kathleen Wood
Houston



NiCole Williams
DFW



Dave Wyatt
Statewide
Instructor of the Year 2023



Kristin Wilson
Houston
Instructor of the Year 2013



Mark Inman
Houston



Mark Cox
DFW

2025 INSTRUCTOR OF THE YEAR

2025 INSTRUCTOR OF THE YEAR



Megan Snellgrove
Assistant Campus Manager

2025 EMPLOYEE OF THE YEAR

Stephanie Chambers
Career Counselor

2025 EMPLOYEE OF THE YEAR

EXECUTIVE LEADERSHIP

 Rita Santamaria Owner/ Founder	 Kim Dydalewicz Co-owner/ President	 Curt Knobloch Vice President	 Debi Blazis Vice President	 Darla Mills Accounting Manager	 Courtney Quarles Accounting Assistant	 Barrington Team Mascot
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AUSTIN CAMPUS

 Neesha Fortschneider Online Career Counselor	 Dena Hinds Campus Manager	 Nicki Lindenmier Online Career Counselor	 Sarah Melanson Career Counselor
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CHAMPIONSLIVE!

 Leo Aragundi Course Coordinator & Exam Proctor	 Karen Babino-Woodard Course Coordinator	 Aaron Chambers Course Coordinator	 Jessyca Davis Course Coordinator	 Jaeane Delmore Course Coordinator/ Exam Proctor	 Heather Host Course Coordinator
--	--	--	---	---	--

CHAMPIONSLIVE!

 Mel Johnson Course Coordinator	 Susan Krieger Course Coordinator	 Abigail Perez Course Coordinator	 Jessica Reynolds Course Coordinator
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HOUSTON NORTH CAMPUS

 Stephanie Chambers Career Counselor	 Elizabeth Hernandez Career Counselor	 Connie Sanders Assistant Campus Manager	 David Santamaria National Appraisal, Sales Director, Property Manager	 Christine Wright Campus Manager	 Christine Zuvanich Career Counselor
--	---	---	---	--	--

DALLAS CAMPUS

 Mattia Carter-Martin Online Logistics	 Angie Carter-Thomas Career Counselor	 Linda Chase DFW Regional Manager	 Terry Doster Administrative Assistant to the President	 Kim Doyle Career Counselor	 Kaden Dydalewicz Career Counselor	 Vikki Mahagan Career Counselor	 Megan Snellgrove Assistant Campus Manager	 Tori Williams Career Counselor
--	---	---	--	---	--	---	---	---

HOUSTON GALLERIA CAMPUS

 Dorothy Barringer Campus Manager	 Rebecca Hill Assistant Campus Manager	 Elise McCune Career Counselor	 Patti Montemayor Career Counselor
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SAN ANTONIO CAMPUS

 Pamela Shablín Career Counselor	 April Brown Campus Manager	 Kimberly Garner Career Counselor	 Jessica Luna Career Counselor	 Liz Ortiz Career Counselor
--	---	---	--	---

ONLINE DEPARTMENT

 Fred Alzner Web Developer/ Programmer	 Sylvia Busk National Compliance Director	 Jennifer Cowan Communications Manager	 Dylan Dudycha Course Designer	 Phil Hammel Design Director	 Nick Henderson Asst. Manager/ Web Developer	 Nicholas Khoury Art Director	 Gabriel Langston IT Director	 Nicole Moellner Video Production Specialist	 Adrian Reyes Course Designer
---	--	--	--	--	--	--	--	---	---

ONLINE DEPARTMENT (CONT)

 Sarah Shingleton Asst. Manager	 Amudha Subramanian Programmer	 Marissa Trinidad Asst. Manager /Course Designer	 Cathy Brignac Technical Writer
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CURRICULUM DEVELOPMENT

 Henry Britt Campus Director	 Sherri Covert Lead Technical Writer	 Laura Nielsen Technical Writer	 Joseph Owens Technical Writer/Podcast Manager	 Sarah Rodriguez Technical Writer
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6 STEPS TO A TEXAS REAL ESTATE LICENSE

Follow these six essential steps and you're on your way to an exciting new career!

1

Complete the Required Texas Real Estate Qualifying Education Courses

180 classroom hours of the following required courses at Champions School of Real Estate:

- Principles of Real Estate 1 (01878-REQC)
- Principles of Real Estate 2 (01872-REQC)
- Law of Agency (01873-REQC)
- Law of Contracts (01835-REQC)
- Promulgated Contract Forms (01837-REQC)
- Real Estate Finance (01838-REQC)



Note: In addition to unit quizzes, students are required to take a final exam and pass with a 70% or above. Course exams are open book; if a student fails a course exam, they may take a second exam. After two failures, TREC requires the student to retake the course before taking the exam again. **Courses can be taken in any order.**

2

Submit Online Application for Real Estate Sales Agent License and Course Certificates to TREC

Go to www.trec.texas.gov and click on "Real Estate Sales Agent" in the "Become Licensed" dropdown menu.

- Under "File Your Application," click "REALM Portal". On the login screen, click "Sign In" and if you're not registered, then click "Create an Account". Once signed in, fill out all required information to set up your account using the same name on your government-issued ID. You will submit an "Application for Inactive Sales Agent."
- Pay the application fee of \$206.
- Upload a copy of all course completion certificates. Include college transcripts if applicable.
- It may take up to two weeks to receive your approval letter and Exam Candidate Handbook from TREC once the application has been filed and all documents have been sent to TREC.

3

Take the Exam Prep Class — Your Key to Passing the State Exam

Once you have submitted your application to TREC, we highly recommend that you complete the Real Estate Exam Prep course to ensure that you are prepared for the state exam. This class will take the guesswork and stress out of testing. You may repeat the prep course as many times as you want **Free for up to six months!** We recommend taking it at least twice before taking the actual exam. Purchase our TX Real Estate Exam Flashcards app (\$2.99) or our physical Real Estate Flashcards deck (\$35) for additional study support.

4

Take the State Exam at Pearson VUE

Upon receiving the approval letter and Exam Candidate Handbook from TREC, register to take the state exam at a Pearson VUE Testing Center. Appointments can be made by going to pearsonvue.com/tx/realestate or calling them at 800-997-1248. The cost is \$43 for the sales agent exam, payable to Pearson VUE. Payment is required at the time of reservation and may be made by credit card, debit card, voucher, or electronic check. You must pass the exam with a score of 70% or higher to obtain your license.

Note: Any applicant who fails the state examination three consecutive times must take additional classroom hours of qualifying real estate education before retaking the state exam. Go to the Exam Prep page to read more about retakes.

5

Get Your Fingerprints Taken and Pass Background Check

Visit the TREC website, www.trec.texas.gov, and follow these steps to schedule an appointment and complete your fingerprinting/background check. The fingerprinting fee is \$38.25.

- When applying for your license, you will automatically be authorized for a fingerprinting appointment.
- Check your email for further instructions from TREC.
- Identogo by IDEMIA collects and submits fingerprints to the FBI via the Texas Department of Public Safety (DPS).

6

To become an active sales agent, find a sponsoring broker and submit a sponsoring broker form to TREC.

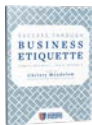
Congratulations! Your active sales agent license will arrive in an email to both you and your sponsoring broker.



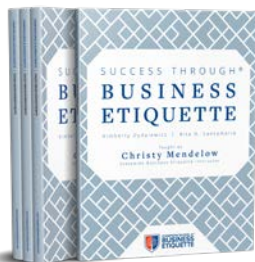
REAL ESTATE QUALIFYING EDUCATION PROGRAMS & COURSES

Choose a program and begin your real estate journey today!

ALL PRICING INCLUDES BOOKS AND MATERIALS	HOURS	DELIVERY	PRICE
<p>11-Course Licensing and Renewal Program + Success Tools</p> <ul style="list-style-type: none"> 6 TREC Qualifying Education Courses (180 Hours) Real Estate Exam Prep Course 3 TREC SAE Renewal Courses (90 Hours) TREC Legal Update I and Legal Update II (8 Hours) 2-Day Success Through Business Etiquette Program 30 Days to Success in Real Estate - "Coaching Package" with Champions Owner, CEO, and Founder, Rita Santamaria 	278		<p>\$2108 \$1698 SAVE \$410!</p>
<p>9-Course Licensing and Renewal Program</p> <ul style="list-style-type: none"> 6 TREC Qualifying Education Courses (180 Hours) Real Estate Exam Prep Course 3 TREC SAE Renewal Courses (90 Hours) TREC Legal Update I and Legal Update II (8 Hours) 	278		<p>\$1815 \$1445 SAVE \$370!</p>
<p>6-Course Licensing Program + Business Etiquette</p> <ul style="list-style-type: none"> 6 TREC Qualifying Education Courses (180 Hours) Real Estate Exam Prep Course 2-Day Success Through Business Etiquette Program 	180		<p>\$1439 \$1134 SAVE \$305!</p>
<p>6-Course Licensing Program</p> <ul style="list-style-type: none"> 6 TREC Qualifying Education Courses (180 Hours) Real Estate Exam Prep Course 	180		<p>\$1240 \$980 SAVE \$260!</p>
<p>Individual 30-Hour QE and SAE Courses</p>	30		<p>\$165</p>
<p>National & State Real Estate Exam Prep Course 📌 Your Key to Passing the Exam</p> <ul style="list-style-type: none"> National Module State Module Access To Timed Online Practice Exams Unlimited Course Retakes Within Six Months of Purchase 1-month extension available for \$50 (one-time only) After the 1-month extension, full tuition of \$250 applies 			<p>\$250</p>



ADDITIONAL COURSES



2-Day Success Through Business Etiquette Program
\$199



30 Days to Success in Real Estate with Owner, CEO, and Founder, Rita Santamaria

Includes: Training workbook, Calendar To Success planner and instructional video. This daily calendar is a must companion to the workbook! It reminds you of each days upcoming necessary tasks to climb the steps to career success!

\$89

Course Delivery Options

- Blended Classroom
- Online Interactive
- Online Correspondence
- Virtual Classroom
- Classroom

Learn more about delivery methods at ChampionsSchool.com



TEXAS REAL ESTATE QUALIFYING EDUCATION

STATEWIDE CLASSROOM & VIRTUAL SCHEDULE

EVENINGS Monday - Thursday 6:00 PM - 9:45 PM STATEWIDE		WEEKDAYS Monday - Tuesday 8:30 AM - 4:45 PM STATEWIDE		WEEKDAYS Wednesday - Thursday 8:30 AM - 4:45 PM STATEWIDE		WEEKENDS Saturday - Sunday 8:30 AM - 4:45 PM STATEWIDE	
Jan 5 - 8	Agency	Jan 5 - 6	Prom Forms	Jan 7 - 8	Finance	Jan 10 - 11	Principles II
Jan 12 - 15	Prom Forms	Jan 12 - 13	Principles I	Jan 14 - 15	Principles II	Jan 17 - 18	Principles I
Jan 19 - 22	Finance	Jan 19 - 20	Contracts	Jan 21 - 22	Agency	Jan 24 - 25	Agency
Jan 26 - 29	Principles I	Jan 26 - 27	Finance	Jan 28 - 29	Prom Forms	Jan 31 - Feb 1	Contracts
Feb 2 - 5	Principles II	Feb 2 - 3	Principles II	Feb 4 - 5	Principles I	Feb 7 - 8	Prom Forms
Feb 9 - 12	Contracts	Feb 9 - 10	Agency	Feb 11 - 12	Contracts	Feb 14 - 15	Finance
Feb 16 - 19	Agency	Feb 16 - 17	Prom Forms	Feb 18 - 19	Finance	Feb 21 - 22	Principles II
Feb 23 - 26	Prom Forms	Feb 23 - 24	Principles I	Feb 25 - 26	Principles II	Feb 28 - Mar 1	Principles I
Mar 2 - 5	Finance	Mar 2 - 3	Contracts	Mar 4 - 5	Agency	Mar 7 - 8	Agency
Mar 9 - 12	Principles I	Mar 9 - 10	Finance	Mar 11 - 12	Prom Forms	Mar 14 - 15	Contracts
Mar 16 - 19	Principles II	Mar 16 - 17	Principles II	Mar 18 - 19	Principles I	Mar 21 - 22	Prom Forms
Mar 23 - 26	Contracts	Mar 23 - 24	Agency	Mar 25 - 26	Contracts	Mar 28 - 29	Finance
Mar 30 - Apr 2	Agency	Mar 30 - 31	Prom Forms	Apr 1 - 2	Finance	Apr 4 - 5 🏠	Easter
Apr 6 - 9	Prom Forms	Apr 6 - 7	Principles I	Apr 8 - 9	Principles II	Apr 11 - 12	Principles II
Apr 13 - 16	Finance	Apr 13 - 14	Contracts	Apr 15 - 16	Agency	Apr 18 - 19	Principles I
Apr 20 - 23	Principles I	Apr 20 - 21	Finance	Apr 22 - 23	Prom Forms	Apr 25 - 26	Agency
Apr 27 - 30	Principles II	Apr 27 - 28	Principles II	Apr 29 - 30	Principles I	May 2 - 3	Contracts
May 4 - 7	Contracts	May 4 - 5	Agency	May 6 - 7	Contracts	May 9 - 10	Prom Forms
May 11 - 14	Agency	May 11 - 12	Prom Forms	May 13 - 14	Finance	May 16 - 17	Finance
May 18 - 21	Prom Forms	May 18 - 19	Principles I	May 20 - 21	Principles II	May 23 - 24	Principles II
May 26 - 29 🏠	Finance	May 26 - 27 🏠	Contracts	May 28 - 29 🏠	Agency	May 30 - 31	Principles I
Jun 1 - 4	Principles I	Jun 1 - 2	Finance	Jun 3 - 4	Prom Forms	Jun 6 - 7	Agency
Jun 8 - 11	Principles II	Jun 8 - 9	Principles II	Jun 10 - 11	Principles I	Jun 13 - 14	Contracts
Jun 15 - 18	Contracts	Jun 15 - 16	Agency	Jun 17 - 18	Contracts	Jun 20 - 21	Prom Forms
Jun 22 - 25	Agency	Jun 22 - 23	Prom Forms	Jun 24 - 25	Finance	Jun 27 - 28	Finance
Jun 29 - Jul 2	Prom Forms	Jun 29 - 30	Principles I	Jul 1 - 2	Principles II	Jul 4 - 5 🏠	4th of July
Jul 6 - 9	Finance	Jul 6 - 7	Contracts	Jul 8 - 9	Agency	Jul 11 - 12	Principles II
Jul 13 - 16	Principles I	Jul 13 - 14	Finance	Jul 15 - 16	Prom Forms	Jul 18 - 19	Principles I
Jul 20 - 23	Principles II	Jul 20 - 21	Principles II	Jul 22 - 23	Principles I	Jul 25 - 26	Agency
Jul 27 - 30	Contracts	Jul 27 - 28	Agency	Jul 29 - 30	Contracts	Aug 1 - 2	Contracts

Contact a Career Counselor to Get Started or Scan Here:



Austin Campus
512-244-3545
ChampionsLive Campus
713-580-4946
Dallas Campus
972-867-4100
Houston Galleria Campus
713-629-4543

Houston North Campus
281-893-4484
Online Campus
512-246-2773
San Antonio Campus
210-349-7600

🏠 Holiday Hours: Please check with a counselor to confirm days of the week.

Texas Real Estate Licensing Requirements
QE Courses Can Be Taken in Any Order

Principles of Real Estate I
Principles of Real Estate II
Law of Agency

Law of Contracts
Promulgated Contract Forms
Real Estate Finance



TEXAS REAL ESTATE QUALIFYING EDUCATION

HOUSTON & DALLAS

MORNINGS
 Monday - Thursday
 8:30 AM - 12:15 PM
 DALLAS & HOUSTON NORTH

Jan 5 - 8	Agency
Jan 12 - 15	Prom Forms
Jan 19 - 22	Finance
Jan 26 - 29	Principles I
Feb 2 - 5	Principles II
Feb 9 - 12	Contracts
Feb 16 - 19	Agency
Feb 23 - 26	Prom Forms
Mar 2 - 5	Finance
Mar 9 - 12	Principles I
Mar 16 - 19	Principles II
Mar 23 - 26	Contracts
Mar 30 - Apr 2	Agency
Apr 6 - 9	Prom Forms
Apr 13 - 16	Finance
Apr 20 - 23	Principles I
Apr 27 - 30	Principles II
May 4 - 7	Contracts
May 11 - 14	Agency
May 18 - 21	Prom Forms
May 26 - 29 🗓️	Finance
Jun 1 - 4	Principles I
Jun 8 - 11	Principles II
Jun 15 - 18	Contracts
Jun 22 - 25	Agency
Jun 29 - Jul 2	Prom Forms
Jul 6 - 9	Finance
Jul 13 - 16	Principles I
Jul 20 - 23	Principles II
Jul 27 - 30	Contracts

QUALIFYING EDUCATION (QE)	DELIVERY	COURSE #	HOURS
Law of Agency		01873-REQC	30
<p>This course provides students with all the information they need to answer questions covering law of agency on the Texas Real Estate Salespersons exam. In addition to covering the basics, this course provides in-depth information that will enable you to be successful as a new agent.</p> <p>Textbook: Law of Agency – \$39</p>			
Law of Contracts		01835-REQC	30
<p>The course enables students to better understand contracts and addenda. It provides hands-on experience with TREC and TAR forms through individual case studies. This course gives the student confidence when working with contracts between buyers and sellers.</p> <p>Textbook: Law of Contracts – \$39</p>			
Principles of Real Estate 1		01878-REQC	30
<p>The course provides students with an extensive foundational understanding of real estate terminology and professional obligations. It is designed to ensure each student has a full understanding of the real estate licensing terms covered on the state and national portions of the Texas Real Estate Salespersons exam.</p> <p>Textbook: Principles of Real Estate 1 – \$39</p>			
Principles of Real Estate 2		01872-REQC	30
<p>This course builds upon the real estate terminology and professional obligations taught in Principles of Real Estate 1. In this course, students will engage in day-to-day activities and develop a deep understanding of what it's like to be a real estate agent. Additionally, this course ensures that students will understand their obligations according to the rules of the Texas Real Estate Licensing Act.</p> <p>Textbook: Principles of Real Estate 2 – \$39</p>			
Promulgated Contract Forms		01837-REQC	30
<p>The course teaches the ins and outs of the Texas Real Estate Commission's promulgated contract forms. It provides a paragraph-by-paragraph breakdown of the one-to-four family contract and points out the similarities and differences in promulgated contracts.</p> <p>Textbook: Promulgated Contract Forms – \$39</p>			
Real Estate Finance		01838-REQC	30
<p>The course provides a sound understanding of the specialized financing procedures that are used today in the real estate industry. It covers information pertaining to regulated lenders, interest rates, mortgage documents, and commercial and residential loans.</p> <p>Textbook: Real Estate Finance – \$39</p>			



SPRING CAREER FAIR

FRIDAY
MAY 1ST 2026

Make sure your new career is headed in the right direction and reserve your spot at the **largest Real Estate Career Fair in Texas!**

- Free Registration
- Walk-Ins Welcome
- At Every Campus

SCAN THE QR TO LEARN MORE



championsschool.com/career-fair/



🗓️ Holiday Hours: Please check with a counselor to confirm days of the week.

Texas Real Estate Licensing Requirements
 QE Courses Can Be Taken in Any Order

Principles of Real Estate I	Law of Contracts
Principles of Real Estate II	Promulgated Contract Forms
Law of Agency	Real Estate Finance



SCAN CODE TO WATCH A VIDEO EXPLAINING ALL ABOUT OUR COURSE DELIVERY METHODS

YOUR GUIDE TO DECIDE WHICH DELIVERY METHOD IS BEST FOR YOU!



SALES AGENT & BROKER REAL ESTATE EXAM PREP

Your Key to Passing the Real Estate Exam

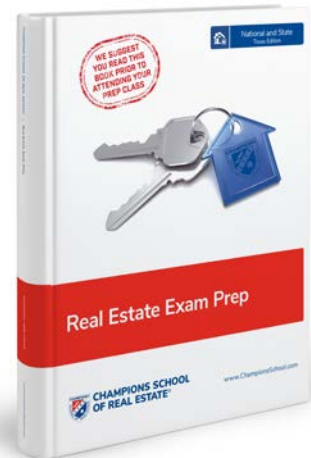
Passing the Texas real estate licensing exam should not be stressful or aggravating. This Exam Prep course is tailored towards aspiring Sales Agents and Brokers alike and takes the guesswork out of studying to help ensure your success. This course will cover all necessary material for both the National and State portions of the exam and provide a math review. Students are also provided with several versions of the state and national practice exams.

Topics Covered Include:

- Property Ownership, Valuation, and Market Trends
- Financing, Contracts, and Transfer of Property
- Agency, Brokerage, and Standards of Conduct

Unlimited FREE Retakes for Six Months Included - If you have paid for this course within that time period, you may contact a Champions campus or email our online support team to schedule a retake at no charge.

All Classroom / LIVE enrollments include the Online version of this course.



Course Delivery Options

- Classroom
- Online Interactive
- Virtual Classroom

Exam Prep Program

Delivery

Price

National & State Real Estate Exam Prep Program

- Everything You Need to Prepare for the TREC Real Estate Exam
- Free Retakes for Six Months
- \$50 Extension Period Per Month (one-time only)



\$250

SALES AGENT EXAM DETAILS

Passing*	77 out of 125	
National Exam	150 minutes	85 questions
State Exam	90 minutes	40 questions

BROKER EXAM DETAILS

Passing	98 out of 145	
National Exam	150 minutes	85 questions
State Exam	90 minutes	60 questions

Pearson VUE Examination Services

Exams are by appointment only.

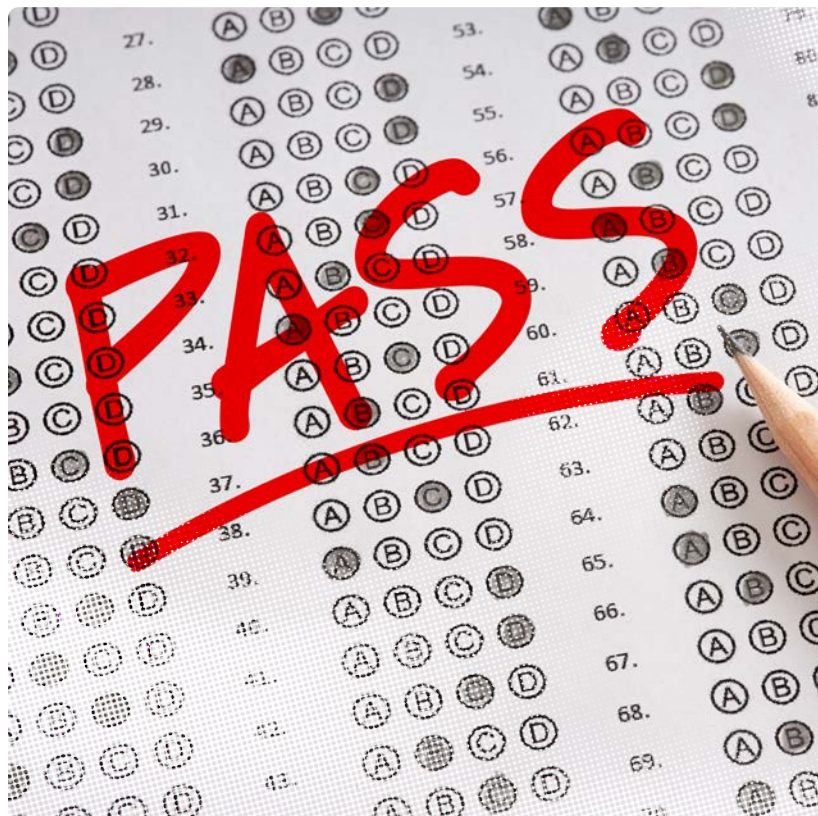
Call **800-997-1248**

or visit www.pearsonvue.com

The cost is \$39 for the broker exam, payable to Pearson VUE. Payment is required at the time of reservation and may be made by credit card, debit card, voucher, or electronic check. You must pass the exam with a score of 75% or higher to obtain your license.

! IMPORTANT TREC NOTICE

Any applicant who fails the state examination three consecutive times must take additional hours of qualifying real estate education before retaking the state exam. If either the national or the state portion is failed after the 3rd attempt, an additional 30 hours of qualifying real estate education is required before retaking the state exam. If both the national and state portion are failed, an additional 60 hours of qualifying real estate education is required to retake the exam. Upon completion of the additional education, please submit copies of the course completion certificates to TREC at documents@trec.texas.gov along with a copy of the third failed score report. Allow 5-7 business days for processing and reauthorization to reschedule the exam.





STATEWIDE CLASS SCHEDULE REAL ESTATE EXAM PREP

Enroll online or with a campus counselor via phone or in-person

Exam Prep Program Includes National and State Exam Prep Free Retakes for Six Months	\$250
1-Month Extension (one-time only)	\$50

AUSTIN		DALLAS		HOUSTON GALLERIA		FORT WORTH	
Jan 5 - 6	Mon/Tue	Jan 5 - 9	Mon - Fri PM	Jan 10 - 11	Sat/Sun	Jan 3 - 4	Sat/Sun
Jan 17 - 18	Sat/Sun	Jan 17 - 18	Sat/Sun	Jan 14 - 15	Wed/Thu	Jan 14 - 15	Wed/Thu
Jan 19 - 23	Mon - Fri PM	Jan 20 - 21	Tue/Wed	Jan 24 - 25	Sat/Sun	Jan 26 - 27	Mon/Tue
Feb 4 - 5	Wed/Thu	Jan 29 - 30	Thu/Fri	Feb 2 - 3	Mon/Tue	Feb 4 - 5	Wed/Thu
Feb 21 - 22	Sat/Sun	Feb 2 - 6	Mon - Fri PM	Feb 11 - 12	Wed/Thu	Feb 19 - 20	Thu/Fri
Feb 23 - 27	Mon - Fri PM	Feb 17 - 18	Tue/Wed	Feb 28 - Mar 1	Sat/Sun	Feb 21 - 22	Sat/Sun
Feb 27 - 28	Fri/Sat	Feb 27 - 28	Fri/Sat	Mar 4 - 5	Wed/Thu	Mar 2 - 3	Mon/Tue
Mar 7 - 8	Sat/Sun	Mar 5 - 6	Thu/Fri	Mar 21 - 22	Sat/Sun	Mar 14 - 15	Sat/Sun
Mar 23 - 27	Mon - Fri PM	Mar 9 - 13	Mon - Fri PM	Mar 30 - 31	Mon/Tue		
Mar 30 - 31	Mon/Tue	Mar 21 - 22	Sat/Sun	Apr 11 - 12	Sat/Sun		
Apr 8 - 9	Wed/Thu	Apr 6 - 10	Mon - Fri PM	Apr 29 - 30	Wed/Thu		
Apr 18 - 19	Sat/Sun	Apr 18 - 19	Sat/Sun	May 6 - 7	Wed/Thu		
May 6 - 7	Wed/Thu	Apr 29 - 30	Wed/Thu	May 18 - 19	Mon/Tue		
May 11 - 12	Mon/Tue	May 4 - 8	Mon - Fri PM	May 30 - 31	Sat/Sun		
Jun 1 - 2	Mon/Tue	May 13 - 14	Wed/Thu	Jun 13 - 14	Sat/Sun		
Jun 12 - 13	Fri/Sat	May 30 - 31	Sat/Sun	Jun 20 - 21	Sat/Sun		
Jul 13 - 14	Mon/Tue	Jun 1 - 5	Mon - Fri PM	Jun 29 - 30	Mon/Tue		
Jul 18 - 19	Sat/Sun	Jun 11 - 12	Thu/Fri	Jul 8 - 9	Wed/Thu		
		Jun 27 - 28	Sat/Sun	Jul 18 - 19	Sat/Sun		
		Jul 6 - 10	Mon - Fri PM	Jul 27 - 28	Mon/Tue		
		Jul 18 - 19	Sat/Sun				
		Jul 30 - 31	Thu/Fri				



**EXAM PREP
FACEBOOK
GROUP**





JOIN TODAY!
Enter Your Email and
Complete the Question
to Get **Free Access**

2-Day Prep Classes	
Day 1 - National	8:30 AM - 6:30 PM
Day 2 - National	8:30 AM - 12:30 PM
Day 2 - State	1:30 PM - 6:30 PM
5-Day Evening Classes	
Day 1 - 3 - National	6:00 PM - 9:45 PM
Day 4 - National	6:00 PM - 7:30 PM
Day 4 - State	7:30 PM - 9:45 PM
Day 5 - State	6:00 PM - 9:45 PM



**Online Interactive™
Exam Prep**

A self-guided delivery method that can be completed remotely on any desktop or mobile device.

CONTACT A CAREER COUNSELOR

Austin Campus 512-244-3545	ChampionsLive 713-580-4946	Dallas 972-867-4100	Houston Galleria 713-629-4543	Houston North 281-893-4484	Online 512-246-2773	San Antonio 210-349-7600
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STATEWIDE CLASS SCHEDULE REAL ESTATE EXAM PREP

HOUSTON NORTH		SAN ANTONIO		CHAMPIONSLIVE		CHAMPIONSLIVE (CONTINUED)	
Jan 9 - 10	Fri/Sat	Jan 5 - 9	Mon - Fri PM	Jan 5 - 9	Mon - Fri PM	Apr 11 - 12	Sat/Sun
Jan 14 - 15	Wed/Thu	Jan 14 - 15	Wed/Thu	Jan 7 - 8	Wed/Thu	Apr 13 - 17	Mon - Fri PM
Jan 26 - 27	Mon/Tue	Jan 24 - 25	Sat/Sun	Jan 12 - 13	Mon/Tue	Apr 22 - 23	Wed/Thu
Feb 6 - 7	Fri/Sat	Feb 2 - 6	Mon - Fri PM	Jan 19 - 23	Mon - Fri PM	Apr 25 - 26	Sat/Sun
Feb 11 - 12	Wed/Thu	Feb 11 - 12	Wed/Thu	Jan 21 - 22	Wed/Thu	Apr 29 - 30	Wed/Thu
Feb 23 - 24	Mon/Tue	Feb 21 - 22	Sat/Sun	Jan 24 - 25	Sat/Sun	May 6 - 7	Wed/Thu
Mar 6 - 7	Fri/Sat	Mar 2 - 6	Mon - Fri PM	Feb 2 - 6	Mon - Fri PM	May 9 - 10	Sat/Sun
Mar 11 - 12	Wed/Thu	Mar 11 - 12	Wed/Thu	Feb 4 - 5	Wed/Thu	May 11 - 15	Mon - Fri PM
Mar 23 - 24	Mon/Tue	Mar 28 - 29	Sat/Sun	Feb 7 - 8	Sat/Sun	May 20 - 21	Wed/Thu
Apr 3 - 4	Fri/Sat	Apr 11 - 12	Sat/Sun	Feb 9 - 10	Mon/Tue	May 23 - 24	Sat/Sun
Apr 13 - 14	Mon/Tue	Apr 13 - 17	Mon - Fri PM	Feb 16 - 20	Mon - Fri PM	May 26 - 27 📅	Tue/Wed
Apr 29 - 30	Wed/Thu	Apr 27 - 28	Mon/Tue	Feb 18 - 19	Wed/Thu	Jun 3 - 4	Wed/Thu
May 2 - 3	Sat/Sun	May 9 - 10	Sat/Sun	Feb 21 - 22	Sat/Sun	Jun 6 - 7	Sat/Sun
May 13 - 14	Wed/Thu	May 11 - 15	Mon - Fri PM	Mar 2 - 6	Mon - Fri PM	Jun 8 - 12	Mon - Fri PM
May 18 - 19	Mon/Tue	May 26 - 27	Tue/Wed	Mar 4 - 5	Wed/Thu	Jun 17 - 18	Wed/Thu
Jun 5 - 6	Fri/Sat	Jun 8 - 12	Mon - Fri PM	Mar 7 - 8	Sat/Sun	Jun 20 - 21	Sat/Sun
Jun 10 - 11	Wed/Thu	Jun 22 - 23	Mon/Tue	Mar 16 - 20	Mon - Fri PM	Jun 22 - 26	Mon - Fri PM
Jun 22 - 23	Mon/Tue	Jul 6 - 10	Mon - Fri PM	Mar 18 - 19	Wed/Thu	Jul 1 - 2	Wed/Thu
Jul 10 - 11	Fri/Sat	Jul 18 - 19	Sat/Sun	Mar 21 - 22	Sat/Sun	Jul 6 - 10	Mon - Fri PM
Jul 15 - 16	Wed/Thu	Jul 29 - 30	Wed/Thu	Mar 23 - 24	Mon/Tue	Jul 15 - 16	Wed/Thu
Jul 27 - 28	Mon/Tue			Mar 30 - Apr 3	Mon - Fri PM	Jul 18 - 19	Sat/Sun
				Apr 1 - 2	Wed/Thu	Jul 20 - 24	Mon - Fri PM

2-Day Prep Classes

Day 1 - National	8:30 AM - 6:30 PM
Day 2 - National	8:30 AM - 12:30 PM
Day 2 - State	1:30 PM - 6:30 PM

5-Day Evening Classes

Day 1 - 3 - National	6:00 PM - 9:45 PM
Day 4 - National	6:00 PM - 7:30 PM
Day 4 - State	7:30 PM - 9:45 PM
Day 5 - State	6:00 PM - 9:45 PM

EXAM PREP FACEBOOK GROUP



Join our National and Texas Real Estate Exam Prep Facebook group, an encouraging community of Champions students sharing their experience and advice as they work to ace the real estate exam.

JOIN TODAY!

Enter Your Email and Complete the Question to Get Free Access



CAREER FAIR SPRING | MAY 1ST 2026

Make sure your new career is headed in the right direction and reserve your spot at the largest Real Estate Career Fair in Texas!

championsschool.com/career-fair/

SCAN THE QR
TO LEARN MORE



CONTACT A CAREER COUNSELOR

Austin Campus
512-244-3545

ChampionsLive
713-580-4946

Dallas
972-867-4100

Houston Galleria
713-629-4543

Houston North
281-893-4484

Online
512-246-2773

San Antonio
210-349-7600



FREE! STUDY HALL IN THE VIRTUAL CLASSROOM

Q&A SESSIONS TO HELP YOU GAIN CONFIDENCE!

All QE and Prep students are eligible to register for virtual study hall sessions at **no additional cost**. Students can submit questions about topics they need help with and can interact directly with the instructor! Enroll via "Additional Study Tools" in your online profile. Now available in Spanish as well.

WEDNESDAYS

6 PM – 9 PM | ENGLISH

Jan 14	May 6
Jan 28	May 20
Feb 11	Jun 3
Feb 25	Jun 17
Mar 11	Jul 1
Mar 25	Jul 15
Apr 8	Jul 29
Apr 22	Aug 12

NEW! EN ESPAÑOL

WEDNESDAYS

6 PM – 9 PM | ESPAÑOL

Jan 7	Apr 29
Jan 21	May 13
Feb 4	May 27
Feb 18	Jun 10
Mar 4	Jun 24
Mar 18	Jul 8
Apr 1	Jul 22
Apr 15	Aug 5

TEACHER TUTORING

REAL ESTATE EXPERTS HELPING YOU SUCCEED

Whether you need additional help preparing for the state exam or qualifying education (QE) classes, our one-on-one teacher tutoring sessions will give you the insight you need to succeed at test time.

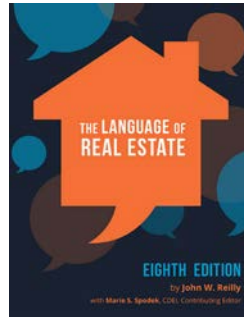
ChampionsSchool.com/account/tutoring/



Scan the code to enroll
with a Champion's Tutor!

ADDITIONAL REAL ESTATE STUDY TOOLS

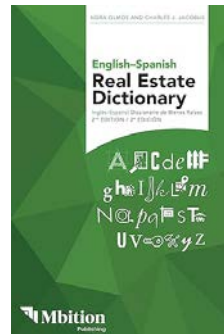
To Purchase, Speak with a Career Counselor



THE LANGUAGE OF REAL ESTATE \$44

By John W. Reilly

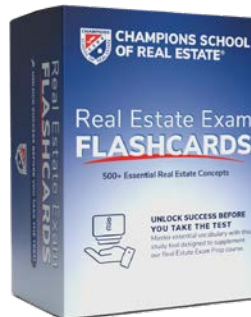
Like an encyclopedia, this book provides comprehensive explanations of real estate terms and concepts. It has nearly 3,000 terms, including essential real estate acronyms. Anyone preparing for the national or state portion of the exam should consider using this book to supplement their study.



ENGLISH-SPANISH REAL ESTATE DICTIONARY \$38

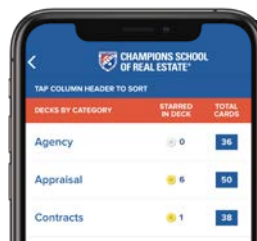
By Charles J. Jacobus & Nora Olmos

With nearly 2,000 real estate terms, this two-way dictionary is an invaluable test prep asset for native Spanish speakers. It's helpful for native English speakers, too — the two-way translations will improve your communication with bilingual clients.



REAL ESTATE FLASHCARDS \$35

- 500+ real estate terms and definitions
- For students who learn best with visual supports
- Quiz yourself anytime and study on the go
- Useful for both the sales agent and broker exams



TEXAS REAL ESTATE EXAM FLASHCARD APP \$2.99

- Available for iOS, the TX Real Estate Exam Flashcards app allows students to prep for the test on the go.
- For more information: go to www.ChampionsSchool.com/flashcard-app/



REAL ESTATE SALES AGENT APPRENTICE EDUCATION

Sales Agent Apprentice Education (SAE) is the first important step to maintaining your real estate license in the first two years of your career.

SAE Renewal Programs

98-Hour SAE Renewal Program

- 2 SAE Elective Courses (60 Hours)
- 1 SAE Brokerage Course (30 Hours)
- TREC Legal Update I and Legal Update II (8 Hours)

Hours

98

Delivery



~~\$575~~

\$495

SAVE \$80

90-Hour SAE Renewal Program

- 2 SAE elective Courses (60 Hours)
 - 1 SAE Brokerage Course (30 Hours)
- 8 hours of Legal Update is required for license renewal

90



~~\$495~~

\$435

SAVE \$60

Individual 30-Hour SAE Courses

30



\$165

Legal Update I & Legal Update II

See page 24 for Legal Update I and II schedules

8



\$60

Requirements: New sales agents are required to complete **98 hours** of sales agent apprentice education within the first two years of receiving their real estate license. Our 98-Hour program includes **two 30-hour elective courses, 30-hour Brokerage, and 8 hours of Legal Update** credit for only \$495 — you'll **save \$80** and complete your SAE requirement. We also offer a 90-hour program for students who have already fulfilled the 8-hour Legal Update requirement.

AUSTIN		
Jan 5 - 6	Mon - Tue	Appraisal
Jan 14 - 15	Wed - Thu	Brokerage
Jan 28 - 29	Wed - Thu	Property Mgmt
Feb 11 - 12	Wed - Thu	Investments
Feb 25 - 26	Wed - Thu	Brokerage
Mar 11 - 12	Wed - Thu	Inspection
Mar 21 - 22	Sat - Sun	Brokerage
Mar 25 - 26	Wed - Thu	RML0 for Agents
Apr 1 - 2	Wed - Thu	Inspection
Apr 8 - 9	Wed - Thu	Power House
Apr 13 - 14	Mon - Tue	Brokerage
May 4 - 5	Mon - Tue	Brokerage
May 13 - 14	Wed - Thu	Property Mgmt
May 26 - 27*	Tue - Wed	Commercial
Jun 3 - 4	Wed - Thu	Investments
Jun 8 - 9	Mon - Tue	Power House
Jun 17 - 18	Wed - Thu	Brokerage
Jul 8 - 9	Wed - Thu	Brokerage
Jul 11 - 12	Sat - Sun	Marketing
Jul 22 - 23	Wed - Thu	Appraisal

DALLAS		
Jan 7 - 8	Wed - Thu	Property Mgmt
Jan 14 - 15	Wed - Thu	Brokerage
Jan 24 - 25	Sat - Sun	Investments
Feb 2 - 3	Mon - Tue	Marketing
Feb 11 - 12	Wed - Thu	Brokerage
Feb 21 - 22	Sat - Sun	RML0 for Agents
Mar 4 - 5	Wed - Thu	Investments
Mar 14 - 15	Sat - Sun	Brokerage
Mar 18 - 19	Wed - Thu	Power House
Apr 8 - 9	Wed - Thu	Inspection
Apr 13 - 14	Mon - Tue	Brokerage
Apr 25 - 26	Sat - Sun	Marketing
May 11 - 12	Mon - Tue	Commercial
May 16 - 17	Sat - Sun	Brokerage
May 28 - 29*	Thu - Fri	Power House
Jun 3 - 4	Wed - Thu	Appraisal
Jun 13 - 14	Sat - Sun	RML0 for Agents
Jun 15 - 16	Mon - Tue	Brokerage
Jul 13 - 14	Mon - Tue	Brokerage
Jul 20 - 21	Mon - Tue	Investments
Jul 25 - 26	Sat - Sun	Property Mgmt

Course Delivery Options

- Blended Classroom
- Online Interactive
- Online Correspondence
- Virtual Classroom
- Classroom

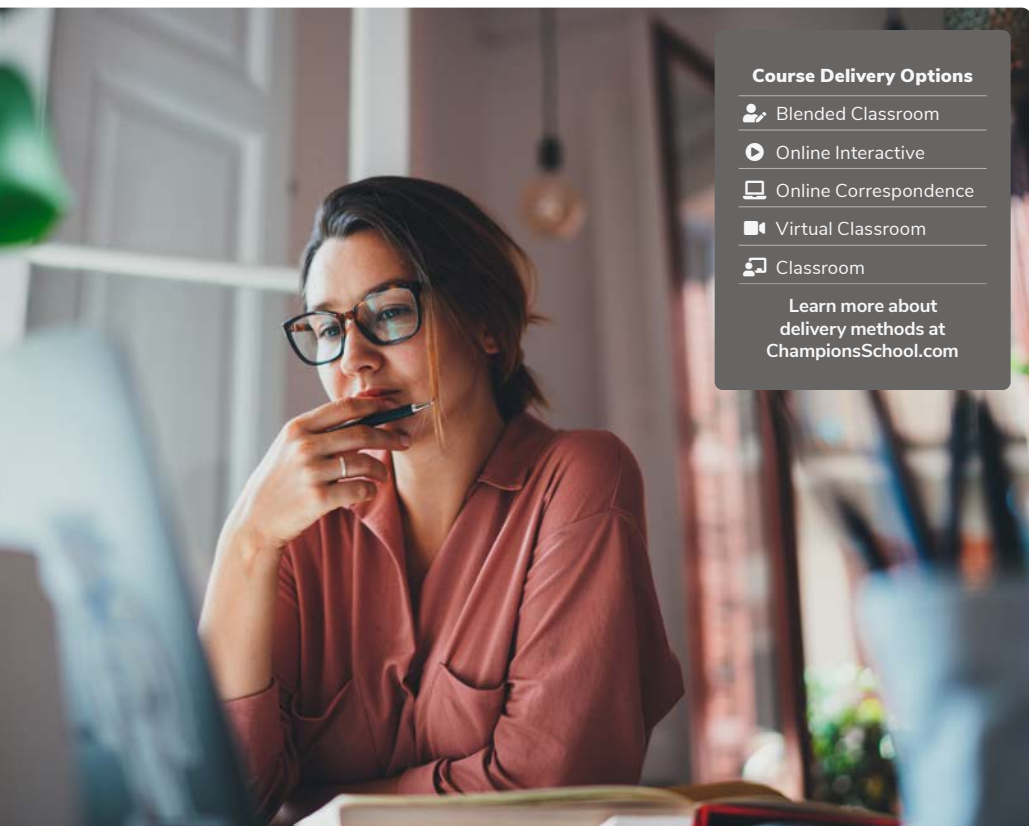
Learn more about delivery methods at ChampionsSchool.com

2-Day SAE Classes

Day 1 & 2 8:30 AM - 4:45 PM

4-Day Evening Classes

Mon - Thu 6:00 PM - 9:45 PM





FORT WORTH

Jan 5 - 6	Mon - Tue	Commercial
Jan 17 - 18	Sat - Sun	Brokerage
Jan 28 - 29	Wed - Thu	Power House
Feb 2 - 3	Mon - Tue	Appraisal
Feb 18 - 19	Wed - Thu	Brokerage
Feb 23 - 24	Mon - Tue	Property Mgmt
Mar 4 - 5	Wed - Thu	Inspection
Mar 7 - 8	Sat - Sun	Investments

HOUSTON GALLERIA

Jan 7 - 8	Wed - Thu	Commercial
Jan 17 - 18	Sat - Sun	Brokerage
Jan 21 - 22	Wed - Thu	RMLO for Agents
Feb 4 - 5	Wed - Thu	Brokerage
Feb 14 - 15	Sat - Sun	Appraisal
Feb 23 - 24	Mon - Tue	Inspection
Mar 2 - 3	Mon - Tue	Power House
Mar 14 - 15	Sat - Sun	Brokerage
Mar 18 - 19	Wed - Thu	Property Mgmt
Apr 6 - 7	Mon - Tue	Brokerage
Apr 18 - 19	Sat - Sun	Power House
Apr 22 - 23	Wed - Thu	Investments
May 2 - 3	Sat - Sun	Brokerage
May 23 - 24	Sat - Sun	Appraisal
Jun 6 - 7	Sat - Sun	RMLO for Agents
Jun 10 - 11	Wed - Thu	Brokerage
Jun 15 - 16	Mon - Tue	Property Mgmt
Jul 11 - 12	Sat - Sun	Investments
Jul 13 - 14	Mon - Tue	Commercial
Jul 20 - 21	Mon - Tue	Brokerage

More Topics Than Any Other Educator!

Our 30-hour Texas SAE courses contain the latest information and useful topics to ensure you keep your Texas real estate license active and focus on improving your career through more advanced subjects like appraisal, investing, and the inspection process.



SALES AGENT APPRENTICE EDUCATION (SAE)	DELIVERY	COURSE #	HOURS
A REALTORS® Resource Guide on Residential Mortgage Financing (RMLO for Agents)		01850-REQC	30
Residential Property Management		01868-REQC	30
Real Estate Appraisal: Practices and Procedures		01856-REQC	30
Real Estate Appraisal: Principles		01853-REQC	30
Real Estate Brokerage		01865-REQC	30
Real Estate Investment		01862-REQC	30
Real Estate Law		01831-REQC	30
Real Estate Marketing		01841-REQC	30
Real Estate Marketing: Commercial Real Estate		01786-REQC	30
Real Estate Marketing: Power House Training		01843-REQC	30
Real Estate Math		01801-REQC	30
Residential Inspection for Real Estate Agents		01791-REQC	30
Residential Appraisal for Real Estate Agents		01859-REQC	30

Real Estate SAE Course Descriptions

A Realtors Resource Guide on Residential Mortgage Financing (RMLO For Agents)

This course will provide real estate license holders with a more detailed understanding of the mortgage loan origination process and the loan products available to homebuyers. Any student interested in learning more about the process of originating residential mortgage loans and the types of loans and loan products available to buyers will benefit from taking this course. Textbook: \$39

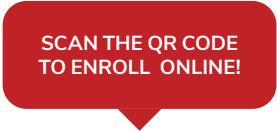
Residential Property Management

This specialized course is an overview of residential and commercial industrial management. It explores the daily issues facing practitioners including maintenance, accounting, administrative tasks, and legal activities. The course also provides information on federal regulations such as civil rights, fair housing, ADA issues, and environmental concerns. It provides a comprehensive introduction to the field of property management for anyone seeking to enter the field, those who are already in the field, and any real estate agent seeking to broaden their education beyond listing and selling. Textbook: \$39

Real Estate Brokerage

This course teaches you how to set up your real estate brokerage office. It offers practical, experience-based strategies and techniques for managing virtually every aspect of a real estate office. This course covers business planning, development guidelines, and how to recruit and retain agents. The textbook teaches time-tested techniques and provides authoritative guidance, making this course an indispensable resource for brokers, owners, and managers. Textbook: \$39

Continued on the next page →





REAL ESTATE SALES AGENT APPRENTICE EDUCATION

HOUSTON NORTH			CHAMPIONS LIVE		
Jan 5 - 6	Mon - Tue	Brokerage	Jan 12 - 15	Mon - Thu PM	Marketing
Jan 12 - 13	Mon - Tue	Power House	Jan 14 - 15	Wed - Thu	Property Mgmt
Jan 24 - 25	Sat - Sun	RMLO for Agents	Jan 17 - 18	Sat - Sun	Power House
Feb 4 - 5	Wed - Thu	Brokerage	Jan 19 - 20	Mon - Tue	Investments
Feb 14 - 15	Sat - Sun	Investments	Jan 26 - 29	Mon - Thu PM	Brokerage
Feb 16 - 17	Mon - Tue	Inspection	Jan 28 - 29	Wed - Thu	Commercial
Mar 9 - 10	Mon - Tue	Marketing	Jan 31 - Feb 1	Sat - Sun	Inspection
Mar 14 - 15	Sat - Sun	Brokerage	Feb 2 - 3	Mon - Tue	RMLO for Agents
Mar 18 - 19	Wed - Thu	RMLO for Agents	Feb 9 - 12	Mon - Thu PM	Power House
Apr 11 - 12	Sat - Sun	Property Mgmt	Feb 11 - 12	Wed - Thu	Brokerage
Apr 15 - 16	Wed - Thu	Brokerage	Feb 14 - 15	Sat - Sun	Investments
Apr 20 - 21	Mon - Tue	Commercial	Feb 16 - 17	Mon - Tue	Property Mgmt
May 11 - 12	Mon - Tue	Brokerage	Feb 23 - 26	Mon - Thu PM	Math
May 20 - 21	Wed - Thu	RMLO for Agents	Feb 25 - 26	Wed - Thu	Marketing
May 23 - 24	Sat - Sun	Power House	Feb 28 - Mar 1	Sat - Sun	Brokerage
Jun 3 - 4	Wed - Thu	Inspection	Mar 9 - 12	Mon - Thu PM	Investments
Jun 13 - 14	Sat - Sun	Brokerage	Mar 9 - 10	Mon - Tue	Power House
Jun 17 - 18	Wed - Thu	Investments	Mar 11 - 12	Wed - Thu	Brokerage
Jul 13 - 14	Mon - Tue	Brokerage	Mar 14 - 15	Sat - Sun	Property Mgmt
Jul 18 - 19	Sat - Sun	RMLO for Agents	Mar 16 - 17	Mon - Tue	Inspection
Jul 29 - 30	Wed - Thu	Marketing	Mar 23 - 26	Mon - Thu PM	Brokerage
			Mar 25 - 26	Wed - Thu	Appraisal
			Mar 28 - 29	Sat - Sun	Marketing
			Mar 30 - 31	Mon - Tue	Commercial
			Apr 6 - 9	Mon - Thu PM	Math
			Apr 15 - 16	Wed - Thu	RMLO for Agents
			Apr 20 - 23	Mon - Thu PM	Brokerage
			Apr 27 - 28	Mon - Tue	Appraisal
			Apr 29 - 30	Wed - Thu	Investments
			May 4 - 7	Mon - Thu PM	Marketing
			May 11 - 12	Mon - Tue	Inspection
			May 13 - 14	Wed - Thu	Commercial
			May 16 - 17	Sat - Sun	Brokerage
			May 18 - 21	Mon - Thu PM	Power House
			May 26 - 27*	Tue - Wed	Property Mgmt
			Jun 1 - 4	Mon - Thu PM	Math
			Jun 10 - 11	Wed - Thu	Brokerage
			Jun 13 - 14	Sat - Sun	Investments
			Jun 15 - 18	Mon - Thu PM	RMLO for Agents
			Jun 24 - 25	Wed - Thu	Appraisal
			Jul 8 - 9	Wed - Thu	Marketing
			Jul 11 - 12	Sat - Sun	Power House
			Jul 13 - 16	Mon - Thu PM	Brokerage
			Jul 22 - 23	Wed - Thu	Property Mgmt

SAN ANTONIO		
Jan 10 - 11	Sat - Sun	Brokerage
Jan 19 - 20	Mon - Tue	Power House
Jan 28 - 29	Wed - Thu	Investments
Feb 7 - 8	Sat - Sun	RMLO for Agents
Feb 16 - 17	Mon - Tue	Brokerage
Feb 25 - 26	Wed - Thu	Marketing
Mar 7 - 8	Sat - Sun	Commercial
Mar 18 - 19	Wed - Thu	Power House
Mar 23 - 24	Mon - Tue	Brokerage
Apr 8 - 9	Wed - Thu	RMLO for Agents
Apr 13 - 14	Mon - Tue	Inspection
Apr 25 - 26	Sat - Sun	Brokerage
May 11 - 12	Mon - Tue	Marketing
May 28 - 29*	Thu - Fri	Brokerage
May 30 - 31	Sat - Sun	Commercial
Jun 8 - 9	Mon - Tue	Brokerage
Jun 24 - 25	Wed - Thu	Power House
Jun 27 - 28	Sat - Sun	Investments
Jul 11 - 12	Sat - Sun	Brokerage
Jul 13 - 14	Mon - Tue	Property Mgmt
Jul 22 - 23	Wed - Thu	RMLO for Agents

SAE Course Descriptions Cont.

Real Estate Investment

This specialized course teaches the basic principles and strategies of real estate investment. Special income tax rules, tools of analysis, comparison screening, discount analysis, computer-aided analysis, and marketing investment properties are all presented in this basic course. Textbook: \$39

Real Estate Marketing

This course is a must for agents who wish to thrive and survive in today's highly competitive real estate market. This course covers all of the areas necessary to present yourself as a professional and well-trained agent. It will introduce and review all aspects of successful real estate marketing techniques for the agent. Textbook: \$39

Real Estate Marketing: Commercial Real Estate

This course is an introduction to the specialty of commercial real estate. The listing process, using the proper commercial forms, and marketing strategies are included. The course introduces concepts critical to successfully working with commercial properties and clients. This course is for the new agent who wants to know about commercial real estate as well as the experienced agent seeking new ideas or ways to brush up on existing techniques. Textbook: \$39

Real Estate Marketing: Power House Training

The purpose of this dynamic course is to assist new agents in developing skills and knowledge required for a successful career in the real estate industry. New sales agents who take this course will be better equipped to practice ethically and effectively. The course material addresses current techniques and approaches for a long-term successful career and provides step-by-step guidance to starting up and maintaining your real estate business. The real estate Code of Ethics and Standards of Practice are emphasized throughout the course. Textbook: \$39

Real Estate Math

Real Estate Math is a course dedicated to helping students overcome their fear of math, and to developing an understanding that math is a necessary component of real estate education throughout their career. The textbook will review basic math, commissions, area and volume, appreciation and depreciation, interest, finance, and many other topics relevant to agents pursuing a career in real estate. All components are designed to ensure the student comprehends and can apply the math skills learned during the course. Textbook: \$39

Residential Appraisal for Real Estate Agents

The 30-hour Residential Appraisal for Real Estate Agents course is designed to expand the working real estate agent's understanding of residential appraisal concepts and valuation processes. Topics covered in this course include an overview of the appraisal development process, appraisal calculations, and a review of valuation processes. This course will increase the agent's existing knowledge base and further refine their understanding of the appraisal process! Textbook: \$39

Residential Inspection for Real Estate Agents

This easy-to-understand guide to residential home inspection arms agents with critical inspection information, including foundational construction terms, on issues such as 'Stachybotris' or 'Black Mold. Additionally, students will learn to identify common home problems and review questions that come up during real estate inspections. Textbook: \$39



REAL ESTATE BROKER LICENSING

Obtaining a Texas Real Estate Broker license is widely regarded as the #1 recognized real estate designation in Texas—and the pinnacle of real estate professionalism.

The Texas Real Estate Broker license is widely recognized as the highest and most respected credential in real estate—both in Texas and across the United States. Represents higher commission splits, the top level of education, experience, and legal authority in the profession. A Broker license empowers professionals to own and operate a brokerage and supervise agents.

A Texas Broker license carries exceptional credibility and recognition beyond state lines... the ultimate achievement for real estate professionals who want to stand out, lead, and build a lasting career.

BROKER PROGRAM	Hours	Delivery	Price
10-Course Broker Program Choose any 10 core courses towards your real estate broker license.	300		\$1350 SAVE \$300
5-Course Broker Program Choose any 5 core courses towards your real estate broker license.	150		\$725 SAVE \$100
Broker Exam Prep Course • National Module • State Module			\$250

TEXAS REAL ESTATE BROKER LICENSE REQUIREMENTS

- 720 experience points in 4 of the last 5 years using the TREC point system (see sidebar on the right)
- 900 total education hours — we have them for you!
- 270 hours of core real estate courses**
 - Includes all core Texas real estate courses taken to date
 - Pre-licensing and SAE courses
 - 30-hour Texas Real Estate Brokerage course; the Real Estate Brokerage course cannot be taken more than two years before applying for the real estate broker license
- 630 hours of related courses**
 - The 6-hour Broker Responsibility Course
 - A bachelor's degree will count for 300 hours towards your real estate broker license
 - Courses taken for credit from an accredited college or university in any of the following areas: accounting, advertising, architecture, business or management, construction, finance, investments, law, and marketing.
 - CE, designations, all electives, and core courses count if you are not using college credit — we have them at Champions!
 - Certificates and hours never expire towards real estate broker education licensing



Calculating the 720 Experience Points

You must accumulate at least 720 points to qualify for a real estate broker's license based on experience as a real estate license holder. An applicant must also be actively licensed as a real estate sales agent or broker for a minimum period of 4 years during the 5 years preceding the date the application is filed.

- Only experience gained during the period beginning 5 years before the date the broker application is filed may be used for this report. You must have performed at least one transaction per year for at least 4 of the last 5 years.
- Multiply the number of transactions performed by the point value indicated to arrive at the points earned for that transaction type.
- Add the points earned for each transaction type to arrive at your total points for that category.
- Enter the total figure on the Total Qualifying Points line. You should have at least 720 qualifying points.
- You must maintain documentation to support your claim for experience, which may include executed contracts, settlement statements, etc., that clearly demonstrate your active participation.

Go to www.ChampionsSchool.com/real-estate/tx/broker/license/ to get more details.

Category and Transaction Types*	Points Earned Per Transaction
Residential Single Family, Condo, Co-op Unit, Multi-family (1 to 4-unit), Apartment Unit Lease	
1. Closed purchase or sale — improved property	30
2. Closed purchase or sale — unimproved residential lot	30
3. Executed lease — landlord or tenant (new)	5
4. Property management — per property per year	2.5
Commercial Apartment (5+ units), Office, Retail, Industrial, Mixed Use, Hotel, Parking, Specialty, Other	
5. Closed purchase or sale — improved property	50
6. Closed purchase or sale — unimproved property	50
7. Executed lease — landlord or tenant (new, renewal)	10
8. Property management — per property per year	15
Farm and Ranch, Unimproved Land Farm and Ranch (With Residence, Improved, or Unimproved), or Unimproved Land	
9. Closed purchase or sale — improved property	30
10. Closed purchase or sale — unimproved residential lot	30
11. Executed lease — landlord or tenant (new)	5
12. Property management — per property per year	5
Brokerage Team Management, Delegated Supervision Written (Delegation by Broker Required, at Least 1 Agent Supervised)	
13. Transactions supervised per year as a Delegated Supervisor	3

*All claimed transactions are subject to verification. In order to claim experience points, the applicant must be able to provide documentation, such as an executed contract, settlement statements, etc., that clearly demonstrates the active participation of the applicant in each transaction.

Take the next step to becoming a Broker.

Get a personalized plan from our Career Counselors.
Scan the QR code or talk with our campus team.

LET US PREPARE A BROKER PLAN OF ATTACK FOR YOU
ChampionsSchool.com/real-estate/tx/broker/plan-of-attack/





TEXAS REAL ESTATE CONTINUING EDUCATION

Stay Current and Maintain Active Status with the Required Texas Real Estate Sales Agent Continuing Education (CE) Courses

Our Texas Real Estate Continuing Education (formerly known as MCE) courses will ensure you stay current within the industry. To maintain an active Sales Agent or Broker license, all licensees must complete 18 hours of Continuing Education (CE) every two years, including the required 8 hours of Legal Update I & II and 3-Hour Contract Review. Ready to renew?

Choose a program below and contact a career counselor today!



CE Renewal Programs	Hours	Delivery	Price
18-Hour Continuing Education (CE) Program All 18-Hour Programs Include: <ul style="list-style-type: none"> • Essential Topics: 3-Hour Contract Review • Legal Update I and Legal Update II 	18		\$99- \$119 <i>SAVE UP TO \$81</i>
11-Hour Mandatory CE Program Includes only: <ul style="list-style-type: none"> • Essential Topics: 3-Hour Contract Review • Legal Update I and Legal Update II 	11		\$80 <i>SAVE UP TO \$30</i>
8-Hour Legal CE Program Includes: <ul style="list-style-type: none"> • Legal Update I and Legal Update II 	8		\$60 <i>SAVE UP TO \$20</i>
Individual CE Courses	1-10		\$10- \$100

Online Interactive™ is a self-guided delivery method that can be completed remotely on any desktop or mobile device.

Go to page 25 for a list of all courses available.

Course Delivery Options

- Classroom
- Online Interactive
- Online Correspondence
- Virtual Classroom

Learn more about delivery methods at www.ChampionsSchool.com



TREC RULE CHANGES EFFECTIVE JANUARY 1, 2026

- Bachelors degree hours capped at 300 for Brokers license
- Broker experience points increased from 360 to 720
- All Brokers and candidates must complete Broker Responsibility Course
- New non-representation status & written agreement rules
- Updated IABS form required Jan 1, 2026
- Flood notices not required for temporary leases
- Adjusted supervision & education experience credit rules

For more information visit the TREC website <https://www.trec.texas.gov/>



SCAN THE QR CODE TO VISIT US ONLINE!





18-HOUR CE PROGRAM

CHANGES, CHALLENGES, AND OPPORTUNITIES



MEET ALLAN HANCOCK

Our esteemed instructor with nearly 40 years of instructional experience at Champions School of Real Estate. With a wealth of expertise in various areas, he has been instrumental in teaching a wide range of continuing and qualifying education courses across Texas!

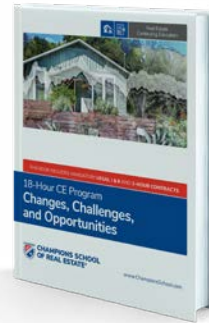
CHAMPIONSLIVE WITH ALLAN HANCOCK

New for 2026: Interest Rate Analysis & Short-Term Rental Fundamentals

Stay current and competitive with this multi-faceted CE program. This two-day class offers a detailed examination of the mechanics behind interest rates, how they are established, and current financial market trends. Additionally, three hours are dedicated to a strategic overview of the short-term rental market, covering how to leverage the popularity of vacation rentals to expand your business opportunities and better serve investor clients.

Key Objectives:

- Understand the variables that influence mortgage interest rates.
- Review current rate trends and forecasts.
- Identify the risks and rewards of the short-term rental business model.
- Emerging technologies and their impact on the real estate industry.
- Data management and data theft protection.
- Learn best practices for representing buyers interested in short-term rental investments.



AUSTIN

Jan 22 - 23	Thu/Fri
Feb 19 - 20	Thu/Fri
Mar 19 - 20	Thu/Fri
Apr 14 - 15	Tue/Wed
May 12 - 13	Tue/Wed
Jun 16 - 17	Tue/Wed
Jul 14 - 15	Tue/Wed

DALLAS

Jan 22 - 23	Thu/Fri
Feb 19 - 20	Thu/Fri
Mar 26 - 27	Thu/Fri
Apr 23 - 24	Thu/Fri
May 21 - 22	Thu/Fri
Jun 25 - 26	Thu/Fri
Jul 23 - 24	Thu/Fri

HOUSTON GALLERIA

Jan 19 - 20	Mon/Tue
Feb 16 - 17	Mon/Tue
Mar 12 - 13	Thu/Fri
Apr 20 - 21	Mon/Tue
May 14 - 15	Thu/Fri
Jun 18 - 19	Thu/Fri
Jul 16 - 17	Thu/Fri

FORT WORTH

Jan 8 - 9	Thu/Fri
Feb 12 - 13	Thu/Fri
Mar 12 - 13	Thu/Fri

HOUSTON NORTH

Jan 8 - 9	Thu/Fri
Feb 12 - 13	Thu/Fri
Mar 5 - 6	Thu/Fri
Apr 9 - 10	Thu/Fri
May 7 - 8	Thu/Fri
Jun 8 - 9	Mon/Tue
Jul 9 - 10	Thu/Fri

SAN ANTONIO

Feb 19 - 20	Thu/Fri
Apr 23 - 24	Thu/Fri
Jun 18 - 19	Thu/Fri

Day 1 Schedule	
8:30 AM - 12:30 PM	Legal Update I 10060-RENE
1:30 PM - 5:30 PM	Legal Update II 10061-RENE
5:30 PM - 7:30 PM	Technology Update 09812-RECE

Day 2 Schedule	
8:30 AM - 11:30 AM	Contract Review 09748-RECE
12:30 PM - 2:30 PM	Buying Power: Interest Rates Exposed 09745-RECE
2:30 PM - 5:30 PM	Opportunities with Short-Term Rentals 09830-RECE



CONTACT A CAREER COUNSELOR

Austin Campus 512-244-3545	ChampionsLive 713-580-4946	Dallas 972-867-4100	Houston Galleria 713-629-4543	Houston North 281-893-4484	Online 512-246-2773	San Antonio 210-349-7600
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18-HOUR CE PROGRAM TEXAS COMPLETE WITH BROKER RESPONSIBILITY

\$119

TAKE IN PERSON OR IN THE CHAMPIONSLIVE VIRTUAL CLASSROOM

The Broker Responsibility course included in this program is required by TREC for all licensed brokers as well as agents applying for broker license as of 2026.

LEARN ABOUT

- Rules regarding teams, supervisors, and broker associates
- Meeting competency and training requirements for agents
- Policy and procedure requirements for brokerages
- TREC advertising rules, enforcement, and complaints
- Includes mandatory Legal I & II and 3-Hour Contract Review



DALLAS

Jan 22 - 23	Thu/Fri
Feb 19 - 20	Thu/Fri
Mar 26 - 27	Thu/Fri
Apr 23-24	Thu/Fri
May 21-22	Thu/Fri
Jun 25-26	Thu/Fri
Jul 23-24	Thu/Fri

HOUSTON NORTH

Jan 22 - 23	Thu/Fri
Feb 26 - 27	Thu/Fri
Mar 26 - 27	Thu/Fri
Apr 23 - 24	Thu/Fri
May 28 - 29	Thu/Fri
Jun 25 - 26	Thu/Fri
Jul 23 - 24	Thu/Fri

FORT WORTH

Jan 8 - 9	Thu/Fri
Feb 12 - 13	Thu/Fri
Mar 12 - 13	Thu/Fri

SAN ANTONIO

Jan 22 - 23	Thu/Fri
Mar 26 - 27	Thu/Fri
May 21 - 22	Thu/Fri
Jul 16 - 17	Thu/Fri

HOUSTON GALLERIA

Jan 10 - 11	Sat/Sun
Feb 9 - 10	Mon/Tue
Mar 23 - 24	Mon/Tue
Apr 15 - 16	Wed/Thu
May 20 - 21	Wed/Thu
Jun 24 - 25	Wed/Thu
Jul 25 - 26	Sat/Sun

CHAMPIONSLIVE

Jan 19 - 20	Mon/Tue
Feb 16 - 17	Mon/Tue
Mar 9 - 10	Mon/Tue
Apr 20 - 21	Mon/Tue
May 26 - 27	Tue/Wed
Jun 8 - 9	Mon/Tue
Jul 13 - 14	Mon/Tue

Day 1 Schedule	
8:30 AM - 12:30 PM	Legal Update I 10060-RENE
1:30 PM - 5:30 PM	Legal Update II 10061-RENE
5:30 PM - 6:30 PM	Technology in Real Estate 09773-RECE

Day 2 Schedule	
8:30 AM - 11:30 AM	Essential Topics: 3-Hour Contract Review 09748-RECE
12:30 PM - 6:30 PM	Broker Responsibility (2025-2026) 02363-RENE

18-HOUR CE PROGRAM SELECTED TOPICS IN COMMERCIAL REAL ESTATE

\$119

Hoping to learn more about the competitive yet lucrative world of commercial real estate? This program is a great starting point for those trying to break into the field and a great refresher for experienced commercial agents. This program fulfills all sales agent continuing education requirements set forth by TREC.

LEARN ABOUT

- Office, industrial, hospitality, and retail properties
- Prospecting and growing a client base
- Technology in marketing and data management trends
- Leasing practices and procedures
- Commercial transaction procedure, from contract to closing
- Investing in commercial real estate
- Includes mandatory Legal I & II and 3-Hour Contract Review

COMMERCIAL REAL ESTATE CHAMPIONSLIVE

Jan 12 & 14	Mon/Wed
Feb 9 & 11	Mon/Wed
Mar 9 & 11	Mon/Wed
Apr 13 & 15	Mon/Wed
May 11 & 13	Mon/Wed
Jun 15 & 17	Mon/Wed
Jul 20 & 22	Mon/Wed

Day 1 Schedule	
8:30 AM - 12:30 PM	Legal Update I 10060-RENE
1:30 PM - 5:30 PM	Legal Update II 10061-RENE
Day 2 Schedule	
8:30 AM - 4:30 PM	Selected Topics in Commercial Real Estate 09767-RECE
4:30 PM - 7:30 PM	Essential Topics: 3-Hour Contract Review 09748-RECE





18-HOUR CE PROGRAM SELECTED TOPICS IN FARM AND RANCH REAL ESTATE

\$119

Dig deep into farm and ranch real estate and learn how to succeed in this niche industry. This program fulfills all sales agent continuing education requirements set forth by TREC.

LEARN ABOUT

- Exclusive right-to-sell listing agreements
- Farm and ranch contracts
- Fiduciary duties and responsibilities
- USDA loans and policies
- Mineral rights, wind rights, and water rights
- Environmental concerns and endangered species
- Includes mandatory Legal I & II and 3-Hour Contract Review



FARM AND RANCH CHAMPIONSLIVE	
Jan 5 & 7	Mon/Wed
Feb 2 & 4	Mon/Wed
Mar 2 & 4	Mon/Wed
Apr 6 & 8	Mon/Wed
May 4 & 6	Mon/Wed
Jun 1 & 3	Mon/Wed
Jul 6 & 8	Mon/Wed

AUSTIN	
Mar 19 - 20	Thu/Fri
Sep 17 - 18	Thu/Fri

FORT WORTH	
Mar 12 - 13	Thu/Fri

SAN ANTONIO	
Mar 26 - 27	Thu/Fri
Jul 16 - 17	Thu/Fri

Day 1 Schedule	
8:30 AM - 12:30 PM	Legal Update I 10060-RENE
1:30 PM - 5:30 PM	Legal Update II 10061-RENE
Day 2 Schedule	
8:30 AM - 4:30 PM	Selected Topics in Farm and Ranch Real Estate 09769-RECE
4:30 PM - 7:30 PM	Essential Topics: 3-Hours Contract Review 09748-RECE

Day 1 Schedule	
8:30 AM - 12:30 PM	Legal Update I 10060-RENE
1:30 PM - 5:30 PM	Legal Update II 10061-RENE
Day 2 Schedule	
8:30 AM - 11:30 AM	Essential Topics: 3-Hours Contract Review 09748-RECE
12:30 PM - 7:30 PM	Selected Topics in Farm and Ranch Real Estate 09769-RECE

18-HOUR CE PROGRAM SELECTED TOPICS IN PROPERTY MANAGEMENT

\$119

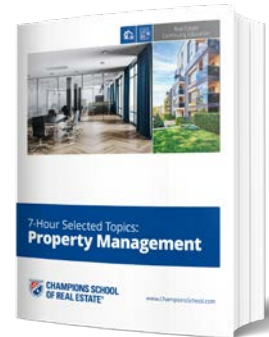
Take your knowledge of property management to the next level and learn how to handle any tenant or owner issue. This program fulfills all sales agent continuing education requirements set forth by TREC.

LEARN ABOUT

- Working with property owners
- Setting rental rates
- Property maintenance and security
- Handling emergencies
- Marketing properties and filling vacancies
- Residential and commercial leasing
- Insurance and legal matters
- Contracts and management agreements
- Includes mandatory Legal I & II and 3-Hour Contract Review



PROPERTY MANAGEMENT CHAMPIONSLIVE	
Jan 19 & 21	Mon/Wed
Feb 16 & 18	Mon/Wed
Mar 16 & 18	Mon/Wed
Apr 27 & 29	Mon/Wed
May 18 & 20	Mon/Wed
Jun 22 & 24	Mon/Wed
Jul 27 & 29	Mon/Wed



SCAN THE QR CODE
TO ENROLL TODAY



Day 1 Schedule	
8:30 AM - 12:30 PM	Legal Update I 10060-RENE
1:30 PM - 5:30 PM	Legal Update II 10061-RENE
Day 2 Schedule	
8:30 AM - 4:30 PM	Selected Topics in Property Management 09771-RECE
4:30 PM - 7:30 PM	Essential Topics: 3-Hours Contract Review 09748-RECE



11-HOUR TREC MANDATORY CE PROGRAM

- Essential Topics: 3-Hour Contract Review
- Legal Update I and Legal Update II

\$80

ESSENTIAL TOPICS: 3-HOUR CONTRACT REVIEW COURSE

\$30

Learn to avoid critical contract mistakes and hone your contract knowledge in this review. This course satisfies the 3-hour contract review requirement for continuing education set forth by TREC.

AUSTIN		HOUSTON GALLERIA	
Jan 23	Fri	Apr 21	Tue
Feb 20	Fri	May 15	Fri
Mar 20	Fri	May 21	Thu
Apr 15	Wed	Jun 19	Fri
May 13	Wed	Jun 25	Thu
Jun 17	Wed	Jul 17	Fri
Jul 15	Wed	Jul 26	Sun

DALLAS		HOUSTON NORTH	
Jan 23	Fri	Jan 9	Fri
Feb 20	Fri	Jan 23	Fri
Mar 27	Fri	Feb 13	Fri
Apr 24	Fri	Feb 27	Fri
May 22	Fri	Mar 6	Fri
Jun 26	Fri	Mar 27	Fri
Jul 24	Fri	Apr 10	Fri
		Apr 24	Fri

SAN ANTONIO	
Jan 23	Fri
Feb 20	Fri
Mar 27	Fri
Apr 24	Fri
May 22	Fri
Jun 19	Fri
Jul 17	Fri

HOUSTON GALLERIA	
Jan 13	Tue
Jan 20	Tue
Feb 10	Tue
Feb 17	Tue
Mar 13	Fri
Mar 24	Tue
Apr 16	Thu

Essential Topics: 3-Hour Contract Review is held in the virtual classroom every Tuesday from 8:30 AM to 11:30 AM and every Wednesday from 4:30 PM to 7:30 PM.

3-Hour Contracts | 09748-RECE



8-HOUR CE PROGRAM LEGAL UPDATE I & II (2026-2027)

\$60

Brush up on crucial legal issues and get key updates. This program satisfies TREC's 8-hour legal update requirement for continuing education.

AUSTIN	GALLERIA	SAN ANTONIO	
Jan 22	Thu	Jan 22	Thu
Feb 19	Thu	Feb 19	Thu
Mar 19	Thu	Mar 26	Thu
Apr 14	Tue	Apr 23	Thu
May 12	Tue	May 21	Thu
Jun 16	Tue	Jun 18	Thu
Jul 14	Tue	Jul 16	Thu

DALLAS	HOUSTON NORTH		
Jan 22	Thu	Feb 12	Thu
Feb 19	Thu	Feb 26	Thu
Mar 26	Thu	Mar 5	Thu
Apr 23	Thu	Mar 26	Thu
May 21	Thu	Apr 9	Thu
Jun 25	Thu	Apr 23	Thu
Jul 23	Thu	May 7	Thu
		May 28	Thu

GALLERIA	
Jan 19	Mon
Feb 9	Mon
Feb 16	Mon

CHAMPIONSLIVE
8-Hour TREC Legal Update I & II are held in the virtual classroom every Monday from 8:30 AM to 5:30 PM.
Day 1 Schedule
8:30 AM - 12:30 PM Legal Update I 10060-RENE
1:30 PM - 5:30 PM Legal Update II 10061-RENE

CONTACT A CAREER COUNSELOR

Austin Campus
512-244-3545
ChampionsLive
713-580-4946

Dallas
972-867-4100
Houston Galleria
713-629-4543

Houston North
281-893-4484
San Antonio
210-349-7600



REAL ESTATE CE	DELIVERY	COURSE #	HOURS	PRICE
Farm and Ranch Real Estate		09815-RECE	10	\$100
Commercial Real Estate		09795-RECE	10	\$100
Prospering with Trends and Strategies		09741-RECE	10	\$100
Risk Reduction Assessment		09732-RECE	10	\$100
The 3 T's to Success: Tools, Trends & Technology		09731-RECE	10	\$100
Property Management		09810-RECE	10	\$100
Prospering In The Hot Texas Market		09736-RECE	10	\$100
Ownership Variations and Valuations		09753-RECE	7	\$70
Selected Topics in Commercial Real Estate		09767-RECE	7	\$70
Selected Topics in Farm and Ranch		09769-RECE	7	\$70
Selected Topics in Property Management		09771-RECE	7	\$70
Broker Responsibility Course (2025-2026)		02363-RENE	6	\$60
Eye on Real Estate: Trends and Disruptors		09765-RECE	5	\$50
Success Strategies		09811-RECE	4	\$40
Texas Common Legal Issues in Real Estate		09778-RECE	4	\$40
Legal Update I (2026-2027)		10060-RENE	4	\$40
Legal Update II (2026-2027)		10061-RENE	4	\$40
Emotional Intelligence in Real Estate		09792-RECE	3	\$30
Essential Topics: 3-Hour Contract Review		09748-RECE	3	\$30
Real Estate Market Movers		09790-RECE	3	\$30
NEW! Opportunities with Short-Term Rentals		09830-RECE	3	\$30
Beyond the Verdict: The NAR Settlement Explained		09789-RECE	2	\$20
NEW! Buying Power: Interest Rates Exposed		09745-RECE	2	\$20
Easy Steps for Using the Buyer's Representation Agreement		09814-RECE	2	\$20
Flood Red Flags		09823-RECE	2	\$20
How to Prepare Your Personal Business Plan		09791-RECE	2	\$20
Know Your Landlord and Tenant Rights		09798-RECE	2	\$20
Polish and Professionalism in Real Estate		09729-RECE	2	\$20
Property Tax Remedies		09825-RECE	2	\$20
Introduction to Artificial Intelligence		09781-RECE	2	\$20
Real Estate Investing		09827-RECE	2	\$20
Real Estate Disruptors		09821-RECE	2	\$20
Real Estate Trends		09819-RECE	2	\$20
Selling to Different Generations		09733-RECE	2	\$20
Success with Short Term Rentals: Vacancy to Value		09776-RECE	2	\$20
Technology Update		09812-RECE	2	\$20
The Truth-In-Lending Disclosures		09820-RECE	2	\$20

REAL ESTATE CE	DELIVERY	COURSE #	HOURS	PRICE
Writing and Understanding a Policies and Procedures Manual		09742-RECE	2	\$20
Avoiding Costly Fair Housing Mistakes		09787-RECE	1	\$10
Positively Outstanding Client Service		09739-RECE	1	\$10
Technology in Real Estate		09773-RECE	1	\$10
DESIGNATIONS AND CERTIFICATIONS	DELIVERY	COURSE #	CE HOURS	PRICE
Accredited Buyer's Representative		09785-RECE	15	\$250
Real Estate Professional Assistant		09799-RECE	15	\$250
Real Estate Negotiation Expert		09775-RECE	15	\$250
Seller Representative Specialist		09730-RECE	15	\$250
Seniors Real Estate Specialist		09747-RECE	15	\$250
Accredited Luxury Home Specialist		09832-RECE	10	\$289
Certified Home Marketing Specialist		09738-RECE	8	\$239
CIPS: The Americas and Int. Real Estate		09758-RECE	8	\$145
CIPS: Asia-Pacific and Int. Real Estate		09760-RECE	8	\$145
CIPS: Europe and Int. Real Estate		09759-RECE	8	\$145
CIPS: Africa and Int. Real Estate		09809-RECE	8	\$145
CIPS: Global Real Estate: Local Markets		09756-RECE	8	\$145
CIPS: Global Real Estate: Transaction Tools		09757-RECE	8	\$145
Home Finance Resource		09744-RECE	8	\$139
Marketing Strategy & Lead Generation		09818-RECE	8	\$139
Military Relocation Professional		09813-RECE	8	\$139
New Home Construction		09805-RECE	8	\$139
Pricing Strategies: Mastering the CMA		09800-RECE	8	\$139

NEW! 18-HOUR ONLINE INTERACTIVE™ CE PROGRAM

A self-guided delivery method that can be completed remotely on any desktop or mobile device.

Modules include:

- Informative videos to promote understanding
- Engaging activities for experiential learning
- Automatic progress-saving during lessons
- Instant feedback on quizzes and assessments
- Course accessibility 24/7, 365 days a year



AVAILABLE NOW! CHANGES, CHALLENGES, AND OPPORTUNITIES

- Legal Update I & II (8 Hours)
- Technology Update (2 Hours)
- Essential Topics: Contract Review (3 Hours)
- 2-Hour Buying Power: Interest Rates Exposed
- 3-Hour Opportunities with Short-Term Rentals





BUILD A REAL ESTATE CAREER THAT STANDS OUT: THE POWER OF PROFESSIONAL DESIGNATIONS AND CERTIFICATIONS

These nationally recognized designations and certifications demonstrate exceptional skill and commitment to the industry and are awarded by esteemed organizations, the **National Association of REALTORS® (NAR)** and the **Real Estate Business Institute® (REBI)**. These educational opportunities are accessible to agents across all 50 states.

BUYER REP (ABR)



2 Designation and Certification Program

~~\$369~~ ~~\$389~~
Save \$20

What You'll Learn

- Represent Buyers with Confidence and Integrity
- Conduct Effective Buyer Consultations
- Navigate Agency Relationships and Fiduciary Duties
- Guide Clients Smoothly Through the Purchase Process

Program Includes

- 23 Hours of CE*
- Accredited Buyer's Representative (ABR)
- + **Choose One 8 Hour Elective:**
 - Military Relocation Professional (MRP)
 - New Home Construction (NHC)
 - Home Finance Resource (HFR)
 - Pricing Strategies: Mastering the CMA (PSA)
 - Marketing Strategy & Lead Generation (MSLG)

SELLER REP (SRS)



2 Designation and Certification Program

~~\$369~~ ~~\$389~~
Save \$20

What You'll Learn

- Attract and Convert Seller Clients
- Perform Accurate Comparative Market Analyses (CMA)
- Price Properties Strategically to Maximize Value
- Deliver Exceptional Listing Presentations

Program Includes

- 23 Hours of CE*
- Seller Representative Specialist (SRS)
- + **Choose One 8 Hour Elective:**
 - Home Finance Resource (HFR)
 - Military Relocation Professional (MRP)
 - Pricing Strategies: Mastering the CMA (PSA)

Course Delivery Options

- Virtual Classroom

MARKETING PRO



2 Certifications Program Plus More

~~\$427~~ ~~\$457~~
Save \$30

What You'll Learn

- Digital Marketing and Lead Generation Strategies
- Home Staging Fundamentals
- Brand Positioning and Client Attraction Systems
- Consistent Marketing Workflows

Program Includes

- 16 Hours of CE*
- Marketing Strategy & Lead Generation (MSLG)
- Certified Home Marketing Specialist (CHMS)
- 30-Days to Success Training Workbook

Tuition Includes:

- CE Elective Credit
- All Hours Count Toward Broker Licensing
- First Year Membership
- Materials

PREMIER AGENT



3 Designation and Certification Program

~~\$609~~ ~~\$639~~
Save \$30

What You'll Learn

- Negotiation Techniques for Stronger Client Advocacy
- Perform Accurate Comparative Market Analyses (CMA)
- Buyer or Seller Representation Excellence
- Competitive Positioning in the Marketplace

Program Includes

- 38 Hours of CE*
- Pricing Strategies: Mastering the CMA (PSA)
- Real Estate Negotiation Expert (RENE)
- + **Choose One 15 Hour Designation:**
 - Accredited Buyer's Representative (ABR)
 - Seller Representative Specialist (SRS)

THE ELITE AGENT



5 Designation and Certification Program

~~\$942~~ ~~\$1017~~
Save \$75

What You'll Learn

- Advanced Marketing Systems
- New Construction Fundamentals and Property Knowledge
- Pricing Strategy Mastery
- High-Level Negotiation Skills

Program Includes

- 54 Hours of CE*
- Certified Home Marketing Specialist (CHMS)
- New Home Construction (NHC)
- Pricing Strategies: Mastering the CMA (PSA)
- Real Estate Negotiation Expert (RENE)
- + **Choose One 15 Hour Designation:**
 - Accredited Buyer's Representative (ABR)
 - Seller Representative Specialist (SRS)

Ask a Course Counselor About Our 10 Course Designation Mastery Program!



Because Your Clients Deserve Your Very Best

- ✓ Yes – More Credibility
- ✓ Yes – Stronger Knowledge and Confidence
- ✓ Yes – Better Performance = Higher Earning Potential
- ✓ Yes – Stronger Trust and Brand Positioning
- ✓ Yes – Long-Term Career Sustainability



ACCREDITED BUYER'S REPRESENTATIVE

Table with dates and times for ABR program: Mar 4-5, May 13-14, Jul 29-30, 8:30 AM - 4:45 PM, 09785-RECE | Tuition: \$250



Table with dates and times for NHC program: Feb 6, Apr 10, Jun 5, 8:30 AM - 5:15 PM, 09805-RECE | Tuition: \$139



Table with dates and times for MRP program: Mar 6, May 8, Jul 17, 8:30 AM - 5:15 PM, 09813-RECE | Tuition: \$139



PRICING STRATEGIES: MASTERING THE CMA

Table with dates and times for PSA program: Feb 20, Apr 17, Jun 26, 8:30 AM - 5:15 PM, 09800-RECE | Tuition: \$139



CERTIFIED HOME MARKETING SPECIALIST

Table with dates and times for chms program: Mar 12, May 27, Jul 1, 8:30 AM - 5:15 PM, 09738-RECE | Tuition: \$239



REAL ESTATE PROFESSIONAL ASSISTANT

Table with dates and times for REPA program: Feb 11-12, Apr 29-30, Jun 24-25, 8:30 AM - 4:45 PM, 09799-RECE | Tuition: \$250



SELLER REPRESENTATIVE SPECIALIST

Table with dates and times for SRS program: Mar 18-19, May 20-21, Jun 8-9, 8:30 AM - 4:45 PM, 09730-RECE | Tuition: \$250



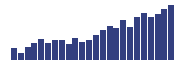
REAL ESTATE NEGOTIATION EXPERT

Table with dates and times for RENE program: Feb 25-26, Apr 15-16, Jun 17-18, 8:30 AM - 4:45 PM, 09775-RECE | Tuition: \$250



HOME FINANCE RESOURCE

Table with dates and times for HFR program: Mar 20, May 22, Jul 24, 8:30 AM - 5:15 PM, 09744-RECE | Tuition: \$139



MARKETING STRATEGY & LEAD GENERATION

Table with dates and times for marketing program: Mar 13, May 22, Jul 31, 8:30 AM - 5:15 PM, 09818-RECE | Tuition: \$139



SENIOR REAL ESTATE SPECIALIST

Table with dates and times for SRES program: Mar 25-26, May 6-7, Jul 1-2, 8:30 AM - 4:45 PM, 09747-RECE | Tuition: \$250



ACCREDITED LUXURY HOME SPECIALIST

Table with dates and times for ALHS program: Feb 25-26, Apr 9-10, 8:30 AM - 5:15 PM, 09832-RECE | Tuition: \$289



NATIONAL ASSOCIATION OF REALTORS® OFFICIAL DESIGNATION

Global Real Estate Opportunities Await!

This Designation will help agents unlock International opportunities, teaching them the skills and information needed to cater to diverse audiences such as investors, U.S. residents exploring new markets, and local clients eyeing overseas property.

The exclusive access to the CIPS Network, a community of 4,000+ real estate professionals across 50 countries, will establish the agent as a trusted guide for global market navigation.

WHY EARN YOUR CIPS DESIGNATION?

- Immediate access to business-enhancing products and services that are offered exclusively to CIPS designees
Use prestigious and internationally-recognized CIPS logo and brand
Invitations to exclusive events at NAR Meetings
Access to a private Facebook group for facilitating referral and knowledge exchange

Table for THE AMERICAS AND INT. REAL ESTATE with dates: Jan 9, Mar 27, Jun 19

Table for ASIA-PACIFIC AND INT. REAL ESTATE with dates: Jan 16, Apr 10, Jun 26

Table for EUROPE AND INT. REAL ESTATE with dates: Jan 23, Apr 17, Jul 10

Table for AFRICA AND INT. REAL ESTATE with dates: Jan 30, Apr 24, Jul 17

Table for GLOBAL REAL ESTATE: LOCAL MARKETS with dates: Mar 13, Jun 5

Table for GLOBAL REAL ESTATE: TRANSACTION TOOLS with dates: Mar 20, Jun 12

CHAMPIONS LIVE Fridays: 8:30 AM - 5:15 PM

CIPS Program All 5 Courses \$725 \$550 SAVE \$175! 40 CE Hours Total

Individual CIPS Courses \$145 8 CE Hours per course

Designation Requirements: In order to receive the CIPS designation on your license, you must also meet these requirements: Complete 2 Core Courses: Local Markets and Transaction Tools, Complete 3 Elective Courses, Be an Active Member of NAR, Pay One-Time Application Fee of \$75, Assemble a minimum of 100 Points on the Application (form online), \$220 Annual Dues (prorated by quarter). Additional CE Hours: These courses are also eligible for TREC CE credit in Texas.

Scan Code To Enroll with QR code and red arrow

Go to previous page (25) for prices and CE credit hours *Designation and Certification hours can be used as TREC CE credit in Texas.



5 STEPS TO A MORTGAGE LOAN ORIGINATOR LICENSE

1

Create an NMLS account at www.statemortgageregistry.com/public and receive a username, password, and NMLS number

- Be sure to bring your NMLS number to class.

2

Complete the 23-hour SAFE Comprehensive Course at Champions School of Mortgage Lending®

- Required 20 hours of SAFE comprehensive NMLS-approved education
- 3-Hour TX SML SAFE: Texas Law and Practice
- These courses satisfy the current National Multistate License System (NMLS) educational requirement for Texas.

3

Register for our Mortgage Loan Originator Test prep course – Mortgage Loan Exam Prep

- Once you pay the initial fee for the prep course you may retake it as many times as you want for one year at no additional charge.

4

Register (\$110) and pass the NMLS national exam with a 75% or higher

- There is a 30-day waiting period for exam retakes.
- If you do not pass after two retakes, there is a 6-month waiting period.
- You must request and pay for your test enrollment through NMLS. The "Test Enrollment" function is under the "Professional Requirements/Testing Selection" tab in the NMLS portal after you log in.

National Exam: 120 multiple choice questions, 190 minutes

- After enrolling in a test component, please contact Prometric at prometric.com/nmls or 877-671-6657 to schedule your test date.

5

Submit MU4 Form to the National Licensing System as well as the criminal background check, fingerprints, and credit report request

- Submit the MU4 Form through the NMLS website mortgage.nationwidelicingsystem.org
- In the MU4 login portal, select "Filing/Individual." The MU4 initial set-up fee is \$35. The application fee will vary by license type.
- Applicants are required to request a criminal background check (\$36.25) and the credit report request function (\$15).
- Other fees include: initial mortgage loan originator (MLO) license, MU4 (\$125), recovery fund (\$20), and sponsorship fee (\$25)

Program Name	Program Hours	Delivery Method	Price*
The Ultimate Jump-Start to Your Career! MLO Texas License Career Success Program <ul style="list-style-type: none"> • 23-hour course (20-Hour SAFE Comprehensive & 3-Hour TX SML SAFE) • Mortgage Loan Originator Exam Prep course • Essential Mortgage Skills and How to Market Yourself • 2-Day Success Through Business Etiquette Program 	23		\$1021 \$901 SAVE \$120
MLO Texas License Essential Skills Program <ul style="list-style-type: none"> • 23-hour course (20-Hour SAFE Comprehensive & 3-Hour TX SML SAFE) • Mortgage Loan Originator Exam Prep course • Includes electives Essential Mortgage Skills and How to Market Yourself 	23		\$822 \$757 SAVE \$65
MLO Texas License Program <ul style="list-style-type: none"> • 23-hour course (20-Hour SAFE Comprehensive & 3-Hour TX SML SAFE) • Mortgage Loan Originator Exam Prep course 	23		\$574 \$544 SAVE \$30

Course Delivery Options

- Classroom
- Online Instructor Led
- Online Interactive
- Virtual Classroom

Learn more about delivery methods at ChampionsSchool.com

Individual Courses	Program Hours	Delivery Method	Price
20-Hour SAFE Comprehensive Mortgage Loan Originator Fundamentals	20		\$289
Texas SML SAFE: Texas Law and Practice	3		\$50
Mortgage Loan Originator Exam Prep course	24		\$235
8-Hour SAFE Comprehensive: Compliance & Beyond (Late CE)	8		\$135
Mortgage Loan Originator Flashcards – Practice over 400 of the most essential terms in loan origination!			\$35
Mobile Flashcard App – Study essential loan origination terms on an iPhone.			\$299



20-HOUR SAFE COMPREHENSIVE MORTGAGE LOAN FUNDAMENTALS

With 3-Hour TX SML SAFE: Texas Law & Practice

This required course satisfies Texas and federal education requirements to become a licensed mortgage loan originator and includes federal law, ethics, non-traditional mortgage lending, and information pertinent to becoming a professional mortgage loan originator. This course is required of anyone wishing to be certified under the Texas Department of Savings and Mortgage Lending.

\$289

20-Hour Only

\$50

3-Hour Only



DALLAS	
Jan 9 - 11	Fri - Sun
Feb 6 - 8	Fri - Sun
Mar 6 - 8	Fri - Sun
Apr 10 - 12	Fri - Sun
May 8 - 10	Fri - Sun
Jun 5 - 7	Fri - Sun
Jul 10 - 12	Fri - Sun

HOUSTON GALLERIA	
Feb 20 - 22	Fri - Sun
Apr 24 - 26	Fri - Sun
Jun 26 - 28	Fri - Sun

HOUSTON NORTH	
Jan 16 - 18	Fri - Sun
Mar 20 - 22	Fri - Sun
May 15 - 17	Fri - Sun
Jul 24 - 26	Fri - Sun

SAN ANTONIO	
Jan 16 - 18	Fri - Sun
Feb 13 - 15	Fri - Sun
Mar 20 - 22	Fri - Sun
Apr 17 - 19	Fri - Sun
May 15 - 17	Fri - Sun
Jun 12 - 14	Fri - Sun
Jul 10 - 12	Fri - Sun

CHAMPIONSLIVE	
Jan 5 - 7	Mon - Wed
Jan 26 - 28	Mon - Wed
Feb 9 - 11	Mon - Wed
Feb 23 - 25	Mon - Wed
Mar 9 - 11	Mon - Wed
Mar 23 - 25	Mon - Wed
Apr 6 - 8	Mon - Wed
Apr 20 - 22	Mon - Wed
May 4 - 6	Mon - Wed
May 18 - 20	Mon - Wed
Jun 1 - 3	Mon - Wed
Jun 22 - 24	Mon - Wed
Jul 6 - 8	Mon - Wed
Jul 20 - 22	Mon - Wed

20-Hr SAFE
 Day 1-2: 8:30 AM - 5:30 PM
 Day 3: 8:30 AM - 12:30 PM

3-Hr TX SML
 Day 3: 1:30 PM - 4:30 PM

20-Hour SAFE Classroom: 2029
 20-Hour SAFE Live: 6829
 3-Hour TX SML Classroom: 4126
 3-Hour TX SML Live: 6835

Note: You will need to bring your NMLS ID number to class. To obtain your ID number, please visit: stateregulatoryregistry.org/NMLS

Students must attend the full 23 hours to receive credit or they must retake the entire class. **Makeup hours are not available for this course.**

MLO EXAM PREP

Your Key to Passing the National Exam!

\$235

3-Day National

This 3-day course is an intense preparation course for the National Exam. Our comprehensive prep material is similar to the actual exam and updated regularly to help our students benefit from a high passing rate on their first attempt! The material covers all sections of the MLO National exam. Our course is designed to increase your powers of recall and confidence, and help renew your learned skills fast!

This course includes math, test taking techniques, discussion questions, terminology, and mock exams, all designed to enable you to target the most relevant topics and thoroughly understand all of the materials.

You may repeat the class and the mock exams as many times as you want for one year so that you can walk in to the testing center prepared and confident!

Course Delivery Options:



Virtual Classroom



Online Interactive

Learn more about delivery methods at ChampionsSchool.com

CHAMPIONSLIVE	
Jan 9 - 11	Fri - Sun
Jan 19 - 21	Mon - Wed
Feb 2 - 4	Mon - Wed
Feb 13 - 15	Fri - Sun
Feb 18 - 20	Wed - Fri
Mar 4 - 6	Wed - Fri
Mar 16 - 18	Mon - Wed
Apr 1 - 3	Wed - Fri
Apr 17 - 19	Fri - Sun
May 8 - 10	Fri - Sun
May 27 - 29	Wed - Fri
Jun 12 - 14	Fri - Sun
Jun 29 - Jul 1	Mon - Wed
Jul 17 - 19	Fri - Sun
Jul 29 - 31	Wed - Fri

8:30 AM - 4:45 PM

MLO VIRTUAL STUDY HALL

FREE!

Mortgage Loan Originator Prep students can attend **Study Hall Sessions for free** where they can ask an instructor direct questions about the material.

CHAMPIONSLIVE	
Jan 6	Apr 21
Jan 20	May 5
Feb 3	May 19
Feb 17	Jun 2
Mar 3	Jun 16
Mar 17	Jun 30
Mar 31	Jul 14
Apr 7	Jul 28

TUESDAYS: 6 PM - 9 PM



MORTGAGE LOAN ORIGINATOR ESSENTIAL DEVELOPMENT

The mortgage industry is complex. As a licensed mortgage loan originator, there is no such thing as being too prepared. These development courses will shine a light on important and often overlooked aspects of the business that will ultimately help you practice more effectively.

CHAMPIONSLIVE

ESSENTIAL MORTGAGE SKILLS

Jan 14 - 15	Wed - Thu
Mar 11 - 12	Wed - Thu
May 13 - 14	Wed - Thu
Jul 8 - 9	Wed - Thu
Sep 9 - 10	Wed - Thu
Nov 11 - 12	Wed - Thu
2 Days 8:30 AM - 4:45 PM	

This course covers the day-to-day skills every residential mortgage loan originator needs to master if they are to be successful. Experienced originators have developed these skills and perform them instinctively. New MLOs must learn these skills and practice them every day until they become second nature.

\$199

TOPICS INCLUDE

- The application/interview process
- Understanding the importance of a complete 1003 mortgage application
- Evaluating and calculating borrower income and assets
- Analyzing credit report components
- Review of conventional conforming and underwriting guidelines
- The Texas One to Four Family Residential Contract

CHAMPIONSLIVE

HOW TO MARKET YOURSELF AS A MORTGAGE LOAN ORIGINATOR

Jan 22	Thu
Mar 19	Thu
May 21	Thu
Jul 16	Thu
Sep 17	Thu
Nov 19	Thu
9:00 AM - 12:00 PM	

This 3-hour dynamic marketing strategies course will assist new residential mortgage loan originators in developing the skills and knowledge required for a successful career in the mortgage industry. New mortgage loan originators who take this marketing strategies course will be better equipped to practice ethically and effectively. This course addresses current techniques for a long-term, successful career in the mortgage loan industry.

\$49



Additional Study Tools Available for Mortgage Loan Exam Prep Students



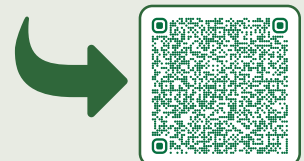
MLO FLASH CARDS \$35

Master essential vocabulary with these handy flashcards, designed to supplement our MLO Exam Prep course. Access 400+ loan and finance concepts such as the Real Estate Settlement Procedures Act (RESPA), adjustable rate mortgages, the Truth in Lending Act (TILA), non-traditional mortgage products, and more.

NMLS EXAM PREP FACEBOOK GROUP

Join an encouraging community of students and teachers sharing their experience and advice as you get ready to pass the NMLS National Exam.

SCAN THE QR CODE TO JOIN TODAY!





MORTGAGE LOAN ORIGINATOR NATIONAL LICENSING

Pre-Licensing Education SAFE Comprehensive MLO Fundamentals Program

MLO applicants are required to complete 20 hours of NMLS-approved education. Important: this 20-hour course only fulfills MLO pre-licensing education requirements for states that do not require state-specific content.

\$524
\$399
SAVE \$125

ONLINE INSTRUCTOR LED	
Jan 4 - 10	Apr 12 - 18
Jan 18 - 24	Apr 26 - May 2
Feb 1 - 7	May 24 - 30
Feb 15 - 21	Jun 7 - 13
Mar 1 - 7	Jun 21 - 27
Mar 15 - 21	Jul 5 - 11
Mar 29 - Apr 4	Jul 19 - 25

STARTS ON SUNDAYS
20-Hour SAFE Live OIL: 17623

SAFE Comprehensive: Mortgage Loan Originator Fundamentals

This course provides students with a comprehensive review of the Federal laws, ethics, and lending principles essential for their development and advancement as a residential mortgage loan originator.

\$289



Mortgage Loan Originator Exam Prep

This 3-day course is an intense preparation course for the National Exam.

\$235



SAFE Comprehensive MLO Fundamentals Program

COURSES INCLUDED:

- 20-Hour SAFE Comprehensive
- National Exam Prep Course

\$524
\$399
SAVE \$125



SCAN QR CODE TO LEARN MORE ABOUT OUR NEW 20-HOUR SAFE COURSE!



MORTGAGE LOAN ORIGINATOR CONTINUING EDUCATION

8-HOUR LATE CE SAFE COMPREHENSIVE: COMPLIANCE AND BEYOND

\$135

The 8 hour SAFE Compliance and Beyond CE course is designed to teach Mortgage Loan Originators the required 8 hours of mandatory continuing education information, which will ensure that they acquire proficiency in areas of study such as federal law and regulation, ethics, mortgage fraud, consumer protection law, and lending standards for the non-traditional mortgage product marketplace.

LATE ONLINE CE

Compliance and Beyond

ONLINE INTERACTIVE™ 8-HOUR CE SAFE

A self-guided course delivery method done entirely on your desktop or mobile device.





7 STEPS TO A LICENSED RESIDENTIAL APPRAISER

1

Take the Required Courses at Champions Appraisal School®

Appraiser Trainee Program (87 hrs)

Courses must be completed before submitting application for approval as an appraiser trainee to TALCB.

- **Basic Appraisal Principles** (30 hrs AQE)
- **Basic Appraisal Procedures** (30 hrs AQE)
- **15-Hour National USPAP Course — Uniform Standards of Professional Appraisal Practice** (15 hrs AQE)
This course must be completed within 24 months of filing your TALCB application. Must pass 74% or higher.
- **Valuation Bias and Fair Housing Laws and Regulations** (8 hrs)
- **Texas Appraising for the Supervisor and Trainee** (4 hrs AQE)

It is recommended students purchase and bring an HP 17B or HP 12C calculator with them to class.

Appraiser License Options

If you are currently an appraiser trainee and want to upgrade your license, we offer the courses you'll need.

- **Trainee to Licensed Residential Appraiser** — 162 hrs of AQE courses (87 hours + 75 additional hrs + Exam Prep)
- **Trainee to Certified Residential Appraiser** — 207 hrs of AQE courses (87 hours + 120 additional hrs)
- **Trainee to Certified General Appraiser** — 304 hrs of AQE courses (87 hours + 225 additional hrs)

If you are currently a licensed residential appraiser or a certified residential appraiser, please visit the website to view the steps and hours needed to upgrade your license.

Courses can be completed during 1000 hour accrual experience.

2

Submit 87 Hours of Education and Appraiser Trainee Application to TALCB

- Submit all education hours and your appraisal trainee application to TALCB.
- Once you have completed the Appraiser Trainee Program's 87 hours, you must submit your education and Application for Approval to TALCB in the "My License" system on TALCB's website at www.talcb.texas.gov.
- Select "Register HERE to set up a user ID and password" and follow the steps to create an account. Once you have created an account, you will apply for a new license. The application fee for an appraiser trainee license is \$250 (plus a \$8 online fee).
- An appraiser trainee applicant must have a sponsoring certified appraiser. The application must be completed and signed by the appraiser trainee applicant AND by each sponsoring certified appraiser.

3

Complete Your 1,000 Hours of Experience Over a Minimum of a 6-Month Period

The TALCB requires that you legally complete 1,000 hours of experience supported by written reports prior to receiving your license. This generally equates to 250–300 residential appraisals. You must be sponsored and supervised by a Certified Appraiser. **1500** hours over a minimum of a 12 month period are required to upgrade to a certified residential appraiser license and **3000** hours over a minimum of 18 months are required to upgrade to a certified general appraiser license. <https://www.talcb.texas.gov/potential-license-holder/appraiser-trainee>

4

Complete Your Qualifying Education

As you undertake your experience hours as an appraisal trainee, you will also complete the required qualifying education courses. To become a licensed residential appraiser, you'll complete the **75-Hour Licensed Residential Appraiser courses**: Market Analysis and Highest and Best Use, Residential Valuation: Site Valuation and Cost Approach, Residential Valuation: Sales Comparison Approach and Income Approach, and Residential Valuation: Report Writing and Case Studies.

See Appraiser License Upgrades on following page for licensing options. If you are currently a licensed residential appraiser or a certified residential appraiser, please visit the website to view the steps and hours needed to upgrade your license. Courses can be completed during your 1000 hour accrual experience.

5

Submit Your Licensed Residential Appraiser Application to TALCB

Submit completed application, experience log, signed affidavit, and a \$410 application fee (\$400 + \$10 online fee) to TALCB. Note: You must be at least 18 years of age before filing your application.

Take the Exam Prep Class | Your Key to Passing the National Exam.

Choose a date from the [ChampionsLive](#) Appraisal Prep schedule and complete the course to prepare for the state exam.

6

Take the National Exam at Pearson VUE

- Your exam will consist of 125 multiple choice questions and you will have 4 hours to complete the exam.
- The cost of the exam is \$55 payable to Pearson VUE. Upon passing the exam, TALCB will charge an \$80 federal registration fee.
- You can make an appointment by calling 800-997-1248 or visiting pearsonvue.com/tx/appraisers.

7

Congratulations! A licensed residential appraiser is licensed by TALCB and has met the educational, experiential, and testing requirements for licensing. The scope of work includes appraisal of non-complex residential 1-4 unit properties with a transactional value less than \$1,000,000. Licensed residential appraisers also have the authority to complete complex federally-related transactions (FRTs) and non-FRT transactions with a value less than \$400,000.



APPRAISER QUALIFYING EDUCATION

CHAMPIONS SCHOOL OF REAL ESTATE® WILL HELP YOU SUCCESSFULLY PREPARE FOR A CAREER IN THE APPRAISAL INDUSTRY

Our students receive the highest-quality education available in a variety of convenient study formats. Our comprehensive education is created and taught by award-winning instructors and ensures you receive the most accurate and up-to-date information!



QUALIFYING EDUCATION (QE)

87-Hour Appraiser Supervisor Trainee Program

This program is the first step in your appraisal career. After completing these courses, you can begin your apprenticeship as an appraisal trainee, gaining hands-on experience under an sponsoring appraiser. These three courses are prerequisites for the licensing program.

- 2026-2027 15-Hour National USPAP Course (15 hrs)
- Real Estate Appraisal: Principles (30 hrs)
- Real Estate Appraisal: Practices and Procedures (30 hrs)
- Valuation Bias and Fair Housing Laws and Regulations (8 hrs)
- Texas Appraising for the Supervisor and Trainee (4 hrs)

87
Total

Delivery: [Icon]

Price*: ~~\$1450~~
\$1100
SAVE \$350

162-Hour Licensed Residential Appraiser Program

The complete program to get you started as a Licensed Residential Appraiser. This program includes the 87-Hour Trainee courses and also includes the below:

- Market Analysis and Highest and Best Use (15 hrs)
- Residential Valuation: Sales Comparison Approach and Income Approach (30 hrs)
- Residential Valuation: Site Valuation and Cost Approach (15 hrs)
- Residential Valuation: Report Writing and Case Studies (15 hrs)
- Appraisal Exam Prep (2-Day Course)

162
Total

Delivery: [Icon]

Price*: ~~\$2700~~
\$1950
SAVE \$750

207 Certified Residential Appraiser Program

In addition to the 162 course hours for the appraisal residential license, 45 additional hours of qualifying education courses are required to become a certified residential appraiser.

- Residential Valuation: Advanced Applications and Case Studies (15 hrs)
- Statistical Analysis and Real Estate Finance (15 hrs)
- Residential Valuation: Looking Forward (15 hrs)

207
Total

Delivery: [Icon]

Price*: ~~\$3649~~
\$2429
SAVE \$1220

APPRAISAL UPGRADE LICENSE PROGRAM OPTIONS

75-Hour Licensed Residential Appraiser Upgrade

The additional 75-Hour Licensed Residential Appraiser hours plus Exam Prep.

+87
162
Total

Delivery: [Icon]

Price*: ~~\$1250~~
\$950
SAVE \$300

45-Hour Certified Residential Appraiser Upgrade

The additional 45-Hours needed for the Certified Residential Appraiser License.

+45
207
Total

Delivery: [Icon]

Price*: ~~\$949~~
\$599
SAVE \$350

Course Delivery Options

- Virtual Classroom
- Online Correspondence

Learn more about delivery methods at ChampionsSchool.com

CONTINUING EDUCATION (CE)

28-Hour CE Renewal Program

Renew your license every two years to maintain an active appraisal license. This program has all the education you need to renew your Texas appraiser license.

- National USPAP Update Course (7 hrs)
- Residential Valuation: Advanced Applications and Case Studies (14 Hrs)
- Valuation Bias and Fair Housing Laws and Regulations (7 Hrs)

28

Delivery: [Icon]

Price*: ~~\$658~~
\$550
SAVE \$108



APPRAISER QUALIFYING EDUCATION

We offer every course you need to become a licensed residential appraiser in Texas

Prepare for a career in Texas real estate appraisal with a complete education program designed to help you succeed as an appraisal professional. Our courses will take you from learning basic principles of the business to having hands-on appraisal experience. We provide every course you will need in order to meet the Texas appraiser license requirements set forth by the Texas Appraiser Licensing and Certification Board (TALCB). To register for your class today, contact your local campus at 800-969-2599 and speak with a career counselor or visit us at www.ChampionsSchool.com/appraisal/tx/.

15-HOUR CE PROGRAM UNIFORM STANDARDS OF PROFESSIONAL APPRAISAL PRACTICE

\$315

In this course, you will engage in real-life simulations that promote understanding of professional standards, the code of ethics, and your obligations under the law. You will receive the latest edition of the Uniform Standards of Professional

Appraisal Practice (USPAP) to keep for your use. Also included are copies of the Federal Financial Institutions Standards and the latest Appraisal Standards Board Advisory Opinions. This course must be completed within 24 months of filing your TALCB application.

CHAMPIONS LIVE	
Jan 26 - 27	Mon/Tue
Mar 23 - 24	Mon/Tue
May 13 - 14	Wed/Thu
Jul 8 - 9	Wed/Thu
Sep 2 - 3	Wed/Thu
Oct 28 - 29	Wed/Thu
8:30 AM - 4:45 PM	

APPRAISAL EXAM PREP

The essential preparation tool for the state exam!

\$199

This course will prepare aspiring appraisers for the state exam. The material has over 150

questions to challenge the appraiser in preparation for the exam. No one should attempt the Texas appraisal exam without taking this course first.

CHAMPIONS LIVE	
Feb 7 - 8	Sat/Sun
April 11 - 12	Sat/Sun
Jun 6 - 7	Sat/Sun
Aug 1 - 2	Sat/Sun
Oct 3 - 4	Sat/Sun
8:30 AM - 4:45 PM	

CHAMPIONS LIVE					
Date	Days	Course	Course	AQE	ACE
Jan 19 - 21	Mon - Wed	Residential Valuation: Future Focus of Appraisal	00833-AQC	20	
Jan 22 - 23	Thu/Fri	Market Analysis and Highest and Best Use	00826-AQC	15	
Jan 26 - 27	Mon/Tue	2026-2027 15-Hour National USPAP	00834-AQC	15	
Feb 2 - 5	Mon - Thu	Real Estate Appraisal: Principles	00825-AQC	30	
Feb 7 - 8	Sat/Sun	Appraisal Exam Prep			
Feb 9 - 12	Mon - Thu	Real Estate Appraisal: Practices and Procedures	00824-AQC	30	
Feb 13	Fri	Appraising for the Supervisor and Trainee	00025-ATSA	4	
Feb 17	Tue	Valuation Bias and Fair Housing Laws and Regulations		8	7
Feb 18 - 19	Wed/Thu	Advanced Applications and Case Studies	00831-AQC	15	
Feb 23 - 24	Mon/Tue	Statistical Analysis and RE Finance	00832-AQC	15	
Feb 25 - 26	Wed/Thu	Residential Valuation: Site Valuation and Cost Approach	00829-AQC	15	
Mar 2 - 5	Mon - Thu	Residential Valuation: Sales Comparison Approach and Income Approach	00828-AQC	30	
Mar 9 - 11	Mon - Wed	Residential Valuation: Future Focus of Appraisal	00833-AQC	20	
Mar 17	Tue	Valuation Bias and Fair Housing Laws and Regulations		8	7
Mar 18 - 19	Wed/Thu	Advanced Applications and Case Studies	00831-AQC	15	
Mar 21 - 22	Sat/Sun	Residential Valuation: Report Writing and Case Studies	00827-AQC	15	
Mar 23 - 24	Mon/Tue	2026-2027 15-Hour National USPAP	00834-AQC	15	
Mar 25 - 26	Wed/Thu	Market Analysis and Highest and Best Use	00826-AQC	15	
Mar 30 - Apr 2	Mon - Thu	Real Estate Appraisal: Principles	00825-AQC	30	
Apr 6 - 9	Mon - Thu	Real Estate Appraisal: Practices and Procedures	00824-AQC	30	
Apr 10	Fri	Appraising for the Supervisor and Trainee	00025-ATSA	4	
Apr 14	Tue	Valuation Bias and Fair Housing Laws and Regulations		8	7
Apr 15 - 16	Wed/Thu	Advanced Applications and Case Studies	00831-AQC	15	
Apr 18 - 19	Sat/Sun	Residential Valuation: Report Writing and Case Studies	00827-AQC	15	
Apr 20 - 21	Mon/Tue	Residential Valuation: Site Valuation and Cost Approach	00829-AQC	15	
Apr 22 - 23	Wed/Thu	Market Analysis and Highest and Best Use	00826-AQC	15	
Apr 24	Fri	Valuation Bias and Fair Housing Laws and Regulations		8	7
Apr 27 -30	Mon - Thu	Residential Valuation: Sales Comparison Approach and Income Approach	00828-AQC	30	
May 4 - 6	Mon - Wed	Residential Valuation: Future Focus of Appraisal	00833-AQC	20	
May 19	Tue	Valuation Bias and Fair Housing Laws and Regulations		8	7
May 11 - 12	Mon/Tue	Statistical Analysis and RE Finance	00832-AQC	15	
May 13 - 14	Wed/Thu	2026-2027 15-Hour National USPAP	00834-AQC	15	
May 20 - 21	Wed/Thu	Advanced Applications and Case Studies	00831-AQC	15	
May 26 - 29	Tue - Fri	Real Estate Appraisal: Principles	00825-AQC	30	
Jun 1 - 4	Mon - Thu	Real Estate Appraisal: Practices and Procedures	00824-AQC	30	
Jun 5	Fri	Appraising for the Supervisor and Trainee	00025-ATSA	4	
Jun 8 - 9	Mon/Tue	Market Analysis and Highest and Best Use	00826-AQC	15	
Jun 10 - 11	Wed/Thu	Residential Valuation: Report Writing and Case Studies	00827-AQC	15	
Jun 16	Tue	Valuation Bias and Fair Housing Laws and Regulations		8	7
Jun 17 - 18	Wed/Thu	Advanced Applications and Case Studies	00831-AQC	15	
Jun 20 - 21	Sat/Sun	Residential Valuation: Site Valuation and Cost Approach	00829-AQC	15	
Jun 22 - 25	Mon - Thu	Residential Valuation: Sales Comparison Approach and Income Approach	00828-AQC	30	
Jun 26	Fri	Valuation Bias and Fair Housing Laws and Regulations		8	7
Jun 29 - Jul 1	Mon - Wed	Residential Valuation: Future Focus of Appraisal	00833-AQC	20	
Jul 6 - 7	Mon/Tue	Statistical Analysis and RE Finance	00832-AQC	15	
Jul 8 - 9	Wed/Thu	2026-2027 15-Hour National USPAP	00834-AQC	15	
Jul 14	Tue	Valuation Bias and Fair Housing Laws and Regulations		8	7
Jul 15 - 16	Wed/Thu	Advanced Applications and Case Studies	00831-AQC	15	
Jul 20 - 23	Mon - Thu	Real Estate Appraisal: Principles	00825-AQC	30	
Jul 27 - 30	Mon - Thu	Real Estate Appraisal: Practices and Procedures	00824-AQC	30	



APPRAISER QUALIFYING EDUCATION COURSE DESCRIPTIONS

87-Hour Trainee Program Courses

2026-2027 15-Hour National USPAP provides critical information regarding the Uniform Standards of Professional Appraisal Practice. The course details ethical standards, explains how USPAP concepts apply to everyday situations, and drives home the importance of impartiality.

Real Estate Appraisal: Principles covers real property concepts and characteristics, legal considerations, value influences, real estate finance, appraisal ethics, and more. With theory, case studies, and examples, this is an essential first step toward mastery of basic appraisal principles.

Real Estate Appraisal: Practices and Procedures expands upon basic appraisal principles and covers appraisal development processes, property data analysis, building processes and construction terminology, the reconciliation process, and an overview of Fannie Mae forms.

Appraising for the Supervisor and Trainee covers many topics, from national appraisal regulatory bodies to the roles and duties of trainees and supervisory appraisers. With a comprehensive overview of appraisal ethics and best practices, this course is replete with crucial concepts.

75-Hour Licensed Residential Appraiser Upgrade Program

Market Analysis and Highest and Best Use delves into market fundamentals, including supply and demand analyses. This comprehensive study encompasses the application of market analysis in evaluating the four tests of highest and best use, also known as test constraints.

Residential Valuation: Site Valuation and Cost Approach covers a broad variety of concepts that build upon basic knowledge, including site analysis and land valuation methods, valuation of improvements, developing the cost approach, estimating depreciation, and reconciling final costs.

Residential Valuation: Sales Comparison Approach and Income Approach encompasses a wide array of topics, including comparable sale selection, data analysis, market value and valuation principles, appraisal calculations, investment properties, and utilizing the "income approach."

Residential Valuation: Report Writing and Case Studies provides aspiring appraisers with a comprehensive overview of the report-writing process, an essential skill for anyone in the profession. This course covers USPAP compliance, report requirements, addenda and other forms, and more.

Appraisal Exam Prep streamlines the studying process for the National Licensed Residential Real Property exam, covering all essential material and providing online mock exams to aid in preparation. Your enrollment grants a year of free retakes, allowing you to retake the course until you feel fully prepared.

APPRAISER CONTINUING EDUCATION

Renew your license every two years to maintain an active license

\$550

Continuing education is not just a requirement from the Appraiser Licensing and Certification Board, it is your chance to connect with other industry professionals, learn what is happening in the industry, and see where the industry is headed.

CHAMPIONS LIVE	
Feb 16 - 19	Mon - Thu
Mar 16 - 19	Mon - Thu
Apr 13 - 16	Mon - Thu
May 18 - 21	Mon - Thu
Jun 15 - 18	Mon - Thu
Jul 13 - 16	Mon - Thu
Aug 10 - 13	Mon - Thu
8:30 AM - 4:45 PM	

28-HOUR CE PROGRAM	Day	Delivery
7-Hour National USPAP Update Course	Mon	■
7-Hour Valuation Bias and Fair Housing Laws and Regulations	Tue	■
14-Hour Advanced Applications and Case Studies	Wed/Thu	■

Note: the 4-Hour Valuation Bias and Fair Housing Laws and Regulations course will be offered on select Fridays, go to www.ChampionsSchool.com/appraisal/ce/ for dates.

CONTINUING EDUCATION (ACE)	ACE Hours	Delivery	Price
Advanced Residential Applications and Case Studies	02272-ACE	14	■ \$225
2026-2027 7-Hour National USPAP	00130-ANE	7	■ \$209
Valuation Bias and Fair Housing Laws and Regulation		7	■ \$209
Appraiser Trainee/Supervisory Appraiser Course	00025-ATSA	4	■ \$105
Appraisal of Fast-Food Facilities	02396-ACE	7	▶ \$149
Appraisal of Industrial and Flex Buildings	02360-ACE	7	▶ \$149
Appraising 2-4-Unit Residences	02411-ACE	7	▶ \$149
Appraising Today's Manufactured Homes	00021-AOTO	7	▶ \$149
Complex Properties: The Odd Side of Appraisal	02397-ACE	7	▶ \$149
Green Building Concepts for Appraisers	00020-AOTO	7	▶ \$149
Ownership Variations and Valuations	02270-ACE	7	▶ \$135
A Roadmap to Reporting on the New URAR	02273-ACE	4	■ \$120
Commercial Land Valuation	02341-ACE	4	▶ \$119
Expert Witness Testimony Basics for Appraisers	02423-ACE	4	▶ \$119
Income Approach Case Studies for Commercial Appraisal	02398-ACE	4	▶ \$119
Best Practices for Completing Bifurcated and Hybrid Appraisals	02361-ACE	3	▶ \$89
New Construction Essentials: Luxury Homes	02335-ACE	3	▶ \$89
Performing Estate Appraisals	02420-ACE	3	▶ \$89



SIX STEPS TO A TEXAS INSPECTOR LICENSE

Everything You Need to Know to Meet the Texas Inspector License Requirements!

1

Complete Core Inspector Classes at Champions School of Professional Inspection™

Complete 194 Education hours to become a Professional Home Inspector. These hours are broken down into National and State. FREE instructor-led virtual (Zoom) and campus classroom supplemental courses in support of your online self-study.

110 National Education hours include the following:

- 40-Hour Property and Building Inspection Module I
- 40-Hour Property and Building Inspection Module II
- 20-Hour Analysis of Findings and Reporting Module
- 10-Hour Business Operations and Professional Responsibilities Module

84 State Education hours include the following:

- 24-Hour Texas Standards of Practice Module
- 20-Hour Texas Law Module
- 40-Hour Texas Practicum

Please Note - We recommend completing the 110-Hour National courses first, then filing your application with TREC to become eligible for the National portion of the State Exam. However, you may continue on with the State portion of the program and take both the National and State portion of the State Exam at the same time. You cannot take the State portion before the National portion. A Real Estate Inspector must work under a Professional Home Inspector and cannot work on their own.

2

Submit Professional Inspector License Application and Educational Documents to TREC

Once you have completed the 110 hours of National Education hours at Champions, you will need to submit your certificates of completion, Inspector license application, application fee, and if applicable, experience records to the Texas Real Estate Commission.

Go to www.texas.gov and click on "Become Licensed" then select "Professional Real Estate Inspector" in the dropdown menu.

- Under "File Your Application" click "Professional Real Estate Inspector License". On the login screen, click "Sign In" and if you're not registered, then click "Create an Account". Once signed in, fill out all required information to set up your account using the same name on your government-issued ID. You will submit an "Application for Professional Real Estate Inspector."
- Pay the application fee of \$124.00.
- Upload all your course completion certificates.
- It may take up to two weeks to receive your approval letter and exam Candidate Handbook from TREC once the application has been filed and all documents have been sent to TREC.

3

Take the National/State Exam Prep Course at Champions School of Real Estate®

While waiting for your application to be approved, our Exam Prep course is the perfect tool to keep your knowledge fresh and help you prepare for the exam. You may retake the course as many times as you like for one year at no additional charge!

4

Get Your Fingerprints taken and Pass a Background Check

You are required by law to have fingerprints (www.trec.texas.gov/fingerprint-requirements) on file with the Texas Department of Public Safety (DPS) so a background check can be performed. Fingerprints from other agencies will not be accepted. The fingerprinting fee is \$38.25.

Please Note - A license will not be issued if the background check has not been passed or if E+O insurance is not on file. Expect a delay if you are notified of an investigation into your background history.

5

Pass the National and State Exam within one year of filing application with TREC

The final step in obtaining your license is to pass the State Exam within one year of filing your application. Go to the Prep page to learn all the details about the Professional Inspector National/State Exam. Costs of the exam:

- **National Exam - \$199** (Exam fee is due at time of scheduling)
- **State Exam - \$55** (Exam fee due at time of scheduling)

Please Note - In order to take the National or State exam, your application must first be approved by the Texas Real Estate Commission. Upon approval, you will receive an Exam Candidate Handbook that will include instructions explaining how to schedule your exam. You cannot take the State portion before the National portion.

Pearson Vue Contact Information: (800) 997-1248 | www.pearsonvue.com/tx/inspectors/

6

Renew your license every two years by completing your Inspector Continuing Education

Annually complete your Inspector Continuing Education requirement by completing 32 hours of Continuing Education every 2 years (must be different courses). We recommend that you take your education from Champions School of Real Estate® and submit your renewal application and pay the renewal fee to TREC. The 32 hours of continuing education must include 4 hours of Inspector Legal & Ethics and 4 hours of Standards of Practice Review.



TEXAS INSPECTOR QUALIFYING EDUCATION

Everything you need to kick off a new career in home inspection.

Our comprehensive home inspection courses are created and taught by award winning instructors that ensure you receive the most accurate and up-to-date industry knowledge.

Scan For Complete Course Schedule!



SUPPLEMENTAL CLASSES

As a Home Inspection student taking your online Qualifying Education courses, you can take advantage of an instructor-led virtual session to help you learn.

Supplemental classes are in addition to your Online studies; these classes do not replace online courses.

Prerequisite Must read as much of the course material as possible before attending. Classes are designed to be taken in order:

- Property & Building Inspection Module I
- Property & Building Inspection Module II
- Analysis of Findings & Reporting Module
- Business Operations & Professional Responsibilities Module
- Texas Standards of Practice
- Texas Law

40-HOUR TEXAS PRACTICUM \$2099

Prior to attending the 40-Hour Texas Practicum, all course modules must be completed. **Including attending a virtual supplemental class for Texas SOP.**

Please contact a Career Counselor when you're ready to schedule the Texas Practicum (maximum 4 students).

PROFESSIONAL INSPECTION EXAM PREP \$745

This prep course will prepare you for the state exam so you can pass on the first try. It covers the subject matter and questions similar to what you may see on the state inspector's exams. All areas of inspector qualifying information are included in this course, including tips and strategies that will increase your likelihood of passing the state exam.

Please Note: If you fail either the National or State portions three times, additional education is required for that portion before you can retake the exam. See website for details.

Scan for Prep Schedule >



NEW! PRACTICE QUIZZES \$17-65

Champions School of Real Estate now offers additional practice quizzes for students enrolled in the Home Inspector Program. **These quizzes are designed to provide additional practice for the National portion of the State Home Inspector Exam.** Call a Counselor to purchase.



PROFESSIONAL REAL ESTATE INSPECTOR PROGRAMS

Delivery

Price*

194-HOUR PROFESSIONAL LICENSE PROGRAM WITH TEXAS PRACTICUM

110-Hour Professional Inspector National Modules

- 40-Hour Property and Building Inspection Module I and Module II (80hrs)
- 20-Hour Analysis of Findings and Reporting Module
- 10-Hour Business Operations and Professional Responsibilities Module
- Inspector Exam Prep Course

~~\$5824~~
\$2999
SAVE \$2825!



84-Hour Professional Inspector State Modules

- 40-Hour Texas Practicum
- 24-Hour Texas Standards of Practice Module
- 20-Hour Texas Law Module
- Inspector Exam Prep Course

154-HOUR PROFESSIONAL INSPECTOR PROGRAM WITHOUT TEXAS PRACTICUM

- 110-Hour Professional Inspector National Modules (see course list above)
- 44-Hour Professional Inspector State Modules

~~\$3725~~
\$2739
SAVE \$986!



REAL ESTATE INSPECTOR PROGRAMS

Note: A Real Estate Inspector must work under a Professional Home Inspector and cannot work on their own.

154-HOUR REAL ESTATE INSPECTOR PROGRAM WITH TEXAS PRACTICUM

90-Hour Inspector National Modules

- 40-Hour Property and Building Inspection Module I and Module II (80hrs)
- 10-Hour Business Operations and Professional Responsibilities Module
- Inspector Exam Prep Course

~~\$5034~~
\$2674
SAVE \$2360!



64-Hour Real Estate Inspector State Modules

- 40-Hour Texas Practicum
- 24-Hour Texas Standards of Practice Module

114-HOUR REAL ESTATE INSPECTOR PROGRAM WITHOUT TEXAS PRACTICUM

- 90-Hour Inspector National Modules (see course list above)
- 24-Hour Real Estate Inspector State Module
- Inspector Exam Prep Course

~~\$2935~~
\$1674
SAVE \$1261!



INDIVIDUAL COURSES

Course #

Delivery

Price*

40-Hour Texas Practicum



\$2099

40-Hour Property and Building Inspection Module I

01151-INSQ



\$700

40-Hour Property and Building Inspection Module II

01156-INSQ



\$700

24-Hour Texas Standards of Practice Module

01163-INSQ



\$490

20-Hr Analysis of Findings and Reporting Module

01154-INSQ



\$490

20-Hr Texas Law Module

01161-INSQ



\$300

10-Hr Business Operations and Professional Responsibilities Module

01159-INSQ



\$300

Professional Inspector Exam Prep



\$745

VL360 Immersive Learning Experience - Interactive Learning Modules



Prices Vary

Professional Inspector Exam Details

National Exam - \$199 Exam fee

- 4 hours, 200 National Questions (25 pretest questions that do not affect a candidate's score); Multiple choice
- National passing score is on a weighted 200 to 800 cut score with 500 as the pass point
- May take three times prior to the application expiration date (1 year)
- No required waiting time between test attempts

State Exam - \$55 Exam fee

- 45 minutes; 30 State Questions (5 pretest questions that do not affect a candidate's score); Multiple choice
- State passing score of 75% or higher
- May take 3 times prior to the application expiration date (1 year)
- No required waiting time between test attempts

Course Delivery Options

- Virtual Classroom
- Online Correspondence
- Correspondence
- Classroom

Learn More at www.ChampionsSchool.com



INSPECTOR CAREER NIGHTS

6pm - 7pm with Roy Carter, Director of Inspector Education

Considering a Career in Home Inspection?

If you've thought about a home inspection career, we encourage you to attend an upcoming FREE career night seminar. Champions School of Real Estate career nights are designed to provide you with the information you need to know in order to make an informed decision about a career in home inspection. Call a Campus to Register.



Enroll Today

CHAMPIONSLIVE & AUSTIN	
Jan 19	Mon
Feb 10	Tue
Feb 24	Tue
Mar 10	Tue
Mar 24	Tue
Apr 7	Tue
Apr 21	Tue
May 20	Wed
Jun 9	Tue
Jun 23	Tue
Jul 7	Tue
Jul 21	Tue
6:00 PM - 7:00 PM	

AUSTIN
512-244-3545

DALLAS
972-867-4100

HOUSTON
281-893-4484

SAN ANTONIO
210-349-7600

FREE! NEW STUDENT ORIENTATION & STUDY HALL

Students enrolled for the Inspector Program are eligible to register for ChampionsLive! NSO sessions at no additional cost.

Using a webcam and microphone, students can get insight to the modules and topics they need help with and can interact directly with the instructor.

CHAMPIONSLIVE	
Mar 19	Jul 2
Apr 2	Jul 15 (Wed)
Apr 16	Aug 6
May 14	Aug 20
May 28	Sep 3
Jun 4	Sep 16 (Wed)
Jun 18	Oct 8
Thursdays 6:00 PM - 8:00 PM	

BECOME A CERTIFIED ICC RESIDENTIAL BUILDING INSPECTOR \$150

Boost Your Career with ICC Certification Prep

Why ICC Certification?

- Increased Earning Potential
- Enhanced Marketability
- Industry Recognition
- Validation of Expertise
- Stay Relevant in the Field

Who it Benefits?

- Professional Inspectors
- Building Inspectors
- Code Enforcement Officers



Scan For Dates >

TEXAS INSPECTOR CONTINUING EDUCATION

8-HOUR TEXAS INSPECTOR CE Inspector Legal & Ethics and SOP Review

\$125

This course will emphasize practical training and cover a wide array of topics that are relevant to Home Inspectors. Topics covered include Standards of Practice Review of Report Writing, Structural Systems, HVAC (heating, air conditioning, ventilation systems), Electrical Systems, Roofing, Plumbing Systems, and more.

- Approval 46863
- 8 Credit Hours (TREC)
- Textbook(s) included

32-HOUR TEXAS CE PROGRAM

\$385-\$550

For each 2-year license period, the Professional Inspector must complete 32-hours of TREC approved, CE courses including 8 hours of Legal & Ethics and Texas Standards of Practice Review.

Electives Available:

- **8-Hour** Appliances (Online), Grounding vs Bonding, Red Flags Property Inspection, SOP General Provisions, and SOP Report Writing, Home Pool Essentials
- **16-Hour** Swimming Pool Operator, Road to Success for Inspectors, Soils & Foundations

Please call a counselor to get pricing and enroll in a specialized 32-Hour Program!

- **Specialty Programs Available** Commercial Inspection, Performing Residential Building Inspection, CPO/CPI Certification courses, Landscape Irrigation

Note: An inspector is not eligible to receive more than 16 hours of continuing education credit for any one single subject.

INSPECTOR CE COURSE	COURSE #	METHOD	HOURS	COST
Appliances ICE	00366-INSC		8	\$125
Electrical Grounding vs Bonding	00380-INSC		8	\$125
Home Pool Essentials	00374-INSC		8	\$125
Legal & Ethics/Inspector SOP Review	00022-INE		8	\$125
Landscape Irrigation	00376-INSC		8	\$145
Performing Residential Building Inspection (Phased Inspection)	00385-INSC		8	\$180
Certified Pool Operator	00378-INSC		16	\$420
Red Flags Property Inspection	00377-INSC		8	\$125
Road to Success for Inspectors	00382-INSC		16	\$195
TX SOP - Gen. Provisions	00369-INSC		8	\$125
TX SOP - Report Writing	00367-INSC		8	\$125
Soils and Foundations	00360-INSC		16	\$195
Swimming Pool Inspector	00372-INSC		16	\$195

Scan Code To Enroll in CE





SUCCESS THROUGH BUSINESS ETIQUETTE

A POLISHED, PROFESSIONAL DEMEANOR IS THE EDGE YOU DESERVE

Tell your partners and associates that you take their time and business seriously by demonstrating impeccable business etiquette.

COURSE TOPICS INCLUDE

- Dining etiquette
- Cultural mannerisms
- Personality profiling
- Organizational skills
- Powerful first impressions
- Dressing for success
- Body language
- Public speaking
- The job interview
- How to make introductions
- Etiquette in the workplace
- Strengthening your people skills
- Closing exercises

2-Day Success Through Business Etiquette Program

\$199

- ChampionsLive
- Online Correspondence



Christy Mendelow
Statewide Instructor



CHAMPIONSLIVE	
Jan 31 - Feb 1	Sat/Sun
Feb 21 - 22	Sat/Sun
Mar 28 - 29	Sat/Sun
Apr 11 - 12	Sat/Sun
May 16 - 17	Sat/Sun
Jun 27 - 28	Sat/Sun
Jul 25 - 26	Sat/Sun
Aug 29 - 30	Sat/Sun
Sep 26 - 27	Sat/Sun
Oct 24 - 25	Sat/Sun
SCHEDULE	
9:00 AM – 4:00 PM	

2-DAY PROGRAM INCLUDES

- Approved course materials
- Certificate of program acknowledgement
- Personalized letter of completion
- Online textbook

30 DAYS TO SUCCESS IN REAL ESTATE Video Coaching Program **+** **SUCCESS THROUGH BUSINESS ETIQUETTE** 2-Day Program **=** **TWO-COURSE COACHING PACKAGE** **\$258** (Save \$20)

30 DAYS to Success! IN REAL ESTATE

JUMP-START YOUR NEW CAREER!

The **30 Days to Success in Real Estate!** training workbook provides daily, hands-on exercises that will help you launch your new career. Included with each lesson is a complementary video in which Champions CEO Rita Santamaria provides in-depth explanations and tips. Watch the coaching videos alongside each lesson and learn how to thrive as a new agent. Over the course of just a month, you'll be miles ahead of your competitors. Whether you're a brand new agent or a seasoned professional in need of a refresher, this training will work for you! This daily calendar is a must companion to the workbook!

\$89
SAVE \$10!
workbook & calendar

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workbook only

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COURSE INCLUDES

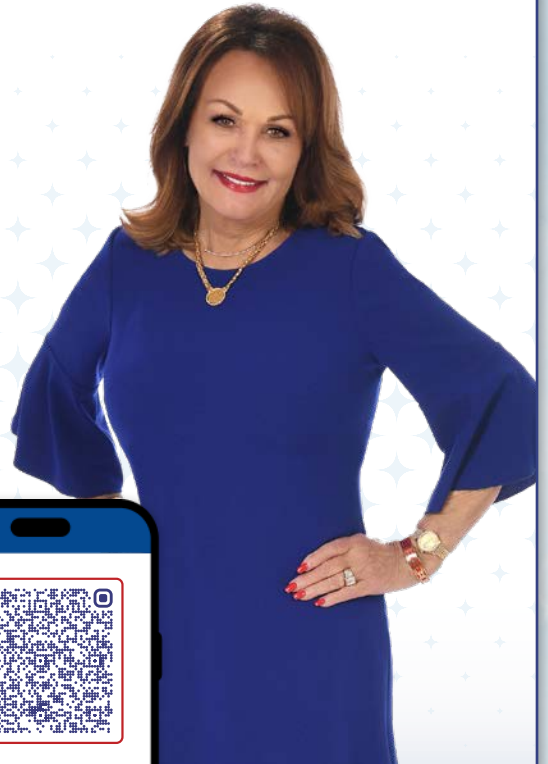
- 30 Days to Success in Real Estate training workbook—the day-to-day training course to get your new career off the ground
- Calendar to Success—the day-to-day planner to help you get organized. It reminds you of each days upcoming necessary tasks to climb the steps to career success!
- Daily videos featuring your personal coach, Rita Santamaria
- How to create a financial business plan
- Ready-to-use scripts for common real estate situations

These professional development courses are not for TREC credit.

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REAL ESTATE SUPERSTARS

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- Monthly podcast hosted by CEO **Rita Santamaria**.
- Featuring interviews with top real estate agents, brokers, lenders and industry leaders.
- Learn from top producer personal stories and success.
- Tap into career insights of successful professionals and entrepreneurs.

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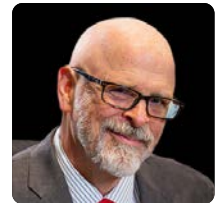
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